



## GOYAL SALT LIMITED

Our Company was incorporated as a private limited company under the provisions of Companies Act, 1956, pursuant to a certificate of incorporation dated **November 26, 2010**, issued by the RoC, Rajasthan. Subsequently, our Company was converted into a public limited company under the provisions of Companies Act, 2013, pursuant to the approval accorded by our Shareholders at their extra-ordinary general meeting held on **April 29, 2023**. Consequently, the name of our Company was changed to **"Goyal Salt Limited"** and a fresh certificate of incorporation consequent upon conversion from a private limited company to a public limited company was issued to our Company by the RoC, Jaipur on **May 18, 2023**. For further details, please refer to chapter titled **"Our History and Certain Other Corporate Matters"** beginning on page 181.

## GOYAL SALT LIMITED

**CIN: U24298RJ2010PLCC033409**

**Registered & Corporate Office:** Plot No. 229-230, Guru Jambheshwar Nagar, Lane No. 7 Gandhi Path,  
Vaishali Nagar Jaipur 302021, Rajasthan

**Tel No.:** +91- 9116544418, **E-mail:** [cs@goyalsalt.in](mailto:cs@goyalsalt.in), **Website:** [www.goyalsaltltd.com](http://www.goyalsaltltd.com)

**Contact Person:** Jayanti Jha Roda, Company Secretary and Compliance Officer

**PROMOTER OF OUR COMPANY: MR. RAJESH GOYAL, MR. PRAMESH GOYAL, MR. LOKESH GOYAL, MS. RADHIKA GOYAL, MS. REKHA GOYAL, KUNJ BIHARI GOYAL (HUF), RAJESH GOYAL (HUF), PARMESH GOYAL (HUF) AND LOKESH GOYAL (HUF)**

INITIAL PUBLIC OFFER OF UPTO 49,02,000 EQUITY SHARES OF ₹ 10/- EACH ("EQUITY SHARES") OF GOYAL SALT LIMITED ("OUR COMPANY" OR "COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF RS. [●] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF RS. [●] PER EQUITY SHARE), AGGREGATING UPTO RS. [●] LAKHS ("THE ISSUE"). THIS ISSUE INCLUDES A RESERVATION OF UP TO 2,46,000 EQUITY SHARES AGGREGATING UP TO ₹ [●] LAKHS (CONSTITUTING UP TO 5.02 % OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY) FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION") AND RESERVATION OF UP TO 90,000 EQUITY SHARES, AGGREGATING TO ₹ [●] LAKHS CONSTITUTING UP TO [●] % OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES ("THE EMPLOYEE RESERVATION PORTION"). THE ISSUE LESS MARKET MAKER RESERVATION PORTION AND THE EMPLOYEE RESERVATION PORTION IS HEREINAFTER REFERED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE [●]% AND [●]% RESPECTIVELY OF THE FULLY DILUTED POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY.

## GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES

*This General Information Document ("GID") highlights certain key rules, processes and procedures applicable to public Issue in accordance with the provisions of the Companies Act, 2013 the Securities Contracts (Regulation) Act, 1956 ("SCRA"), the Securities Contracts (Regulation) Rules, 1957 ("SCRR") and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("SEBI ICDR Regulations"). Bidders / Applicants should not construe the contents of this General Information Document as legal advice and should consult their own legal counsel and other advisors in relation to the legal matters concerning the Issue. For taking an investment decision, the Bidders / Applicants should rely on their own examination of the Issuer and the Issue and should carefully read the Red Herring Prospectus / Prospectus before investing in the Issue.*

SEBI through its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, and as modified through its circular SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 03, 2019 and circular no. SEBI/HO/CFD/ DIL2/CIR/P/2019/76 dated June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 and circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 (together, the "UPI Circular") has proposed to introduce an alternate payment mechanism using Unified Payments Interface ("UPI") and consequent reduction in timelines for listing in a phased manner. From January 01, 2019, the UPI mechanism for RIBs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. The same was applicable until June 30, 2019 ("UPI Phase I"). Currently, for application by RIBs through Designated Intermediaries, the existing process of physical movement of forms from Designated Intermediaries to SCSBs for blocking of funds is discontinued and RIBs submitting their Application Forms through Designated Intermediaries (other than SCSBs) can only use the UPI mechanism with existing timeline of T+6 days until March 31, 2020 ("UPI Phase II"). Subsequently, the final reduced timeline will be made effective using the UPI mechanism for applications by RIBs ("UPI Phase III"), as may be prescribed by SEBI. Accordingly, the Issue will be made under UPI Phase II, unless UPI Phase III becomes effective and applicable on or prior to the Bid / Issue Opening Date. If the Issue is made under UPI Phase III, the same will be advertised in all statutory newspapers as mentioned in the Red Herring Prospectus of the Company on or prior to the Bid / Issue Opening Date and such advertisement shall also be made available to the Stock Exchanges for the purpose of uploading on their websites. The processing fees for applications made by Retail Individual Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a

written confirmation on compliance with SEBI Circular No: SEBI/ HO/CFD/DIL2/P/CIR/2021/570 dated June 02, 2021 read with SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/ P/2021/2480/1/M dated March 16, 2021 and as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 April 20, 2022.

**Merchant Banker shall be the nodal entity for any issues arising out of public issuance process.**

In terms of Regulation 244(5) and Regulation 271 of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended, the timelines and processes mentioned in SEBI Circular No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 shall continue to form part of the agreements being signed between the intermediaries involved in the public issuance process and lead managers shall continue to coordinate with intermediaries involved in the said process. For delayed unblock applications, investor must be compensated at a uniform rate of Rs. 100/- per day for the entire duration of delay since 'T+4'. Merchant banker will fix the liability on the intermediary responsible for the delay in unblocking.

**Important Note:** This General Information Document relates to the Public issue of 49,02,000 Equity Shares of ₹10/- each fully paid of Goyal Salt Limited ( **The “Company”**) for Cash at a Price of ₹ [●]/- Per Equity Share aggregating to ₹ [●] Lakhs (**“the Issue”**) in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018 (As amended from time to time), under the Book Building Method and are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited (**“NSE EMERGE”**).

Accordingly, the Investors are advised to refer to the particulars of this GID in context of Book Building Issue being made under Chapter IX of the SEBI (ICDR) Regulations, 2018.

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### **SECTION1: PURPOSE OF THE GENERAL INFORMATION DOCUMENT (GID)**

This document is applicable to the public Issue undertaken through the Book-Building Process as well as to the Fixed Price Issue. The purpose of the **“General Information Document for Investing in Public Issue”** is to provide general guidance to potential Bidders/ Applicants in IPOs and FPOs, and on the processes and procedures governing IPOs and FPOs, undertaken in accordance with the provisions of the SEBI ICDR Regulations.

Bidders / Applicants should note that investment in equity and equity related securities involves risk and Bidder / Applicant should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. The specific terms relating to securities and / or for subscribing to securities in an Issue and the relevant information about the Issuer undertaking the Issue are set out in the Prospectus filed by the Issuer with the Registrar of Companies (**“RoC”**). Bidders / Applicants should carefully read the entire RHP / Prospectus, the Bid cum Application Form / Application Form and the Abridged Prospectus of the Issuer in which they are proposing to invest through the Issue. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the Prospectus, the disclosures in the Prospectus shall prevail. The Prospectus of the Issuer is available on the websites of stock exchange(s), on the website(s) of the Book Running Lead Manager(s) to the Issue and on the website of Securities and Exchange Board of India(**“SEBI”**) at [www.sebi.gov.in](http://www.sebi.gov.in).

For the definitions of capitalized terms and abbreviations used here in Bidders/Applicants may refer to the section **“Glossary and Abbreviations”**.

### **SECTION2: BRIEF INTRODUCTION TO IPO ON SME EXCHANGE**

#### **2.1 Initial public Offer (IPO)s**

An IPO means an Issue of specified securities by an unlisted Issuer to the public for subscription and may include an Offer for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

For undertaking an IPO under Chapter IX of the SEBI (ICDR) Regulations, 2018, an Issuer is inter-alia required to comply with the eligibility requirements of in terms of Regulations 228, 229 and 230 of the SEBI (ICDR) Regulations, 2018. For details of compliance with the eligibility requirements by the Issuer, Applicants may refer to the Prospectus.

The present Issue being made under Regulation 229(1) of the SEBI (ICDR) Regulations, 2018.

## 2.2 Other Eligibility Requirements

In addition to the eligibility requirements specified in paragraphs 2.1, an Issuer proposing to undertake an IPO is required to comply with various other requirements as specified in the SEBI (ICDR) Regulations, 2018, the Companies Act, 2013, the Securities Contracts (Regulation) Rules, 1957 (the “SCRR”), industry-specific regulations, if any, and other applicable laws for the time being in force.

Following are the eligibility requirements for making an SME IPO under Chapter IX of the SEBI (ICDR) Regulations, 2018:

- a) In accordance with regulation 260 of the SEBI (ICDR) Regulations, 2018, this Issue will be 100% underwritten and that the LM will underwrite at least 15% of the total issue size. For further details pertaining to underwriting by LM and underwriter, please refer to chapter titled “**General Information**” beginning on page no. 69 of the Red Herring Prospectus.
- b) In accordance with Regulation 268 of the SEBI (ICDR) Regulations, 2018, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within four days from the date our company becomes liable to repay it, then our company and every officer in default shall, on and from expiry of Four day, be liable to repay such application money, with interest as prescribed under Section 40 of the Companies Act, 2013.
- c) In accordance with Regulation 246 the SEBI (ICDR) Regulations, 2018, we have filed Documents with SEBI, however SEBI does issue any observations on Issue Document. We shall also ensure that our Lead Manager submits the copy of Prospectus along with a Due Diligence Certificate including additional confirmations to Stock Exchange, Securities Exchange Board of India and the Registrar of Companies.
- d) In accordance with Regulation 261 of the SEBI (ICDR) Regulations, 2018, the Lead Manager will ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares issued in the Issue. For further details of the market making arrangement, see chapter titled “**General Information**” beginning on page no. 69 of the Red Herring Prospectus.

***Our Company also complies with the eligibility conditions laid by the EMERGE Platform of National Stock Exchange of India Limited (“NSE EMERGE”) for listing of our Equity Shares. The point wise Criteria for EMERGE Platform of National Stock Exchange of India Limited (“NSE EMERGE”) and compliance thereof are given hereunder;***

### 1. ***The Issuer should be a company incorporated under the Companies Act 1956 / 2013 in India.***

Our Company was incorporated as a private limited company under the provisions of Companies Act, 1956, pursuant to a certificate of incorporation dated **November 26, 2010**, issued by the RoC, Rajasthan. Subsequently, our Company was converted into a public limited company under the provisions of Companies Act, 2013, pursuant to the approval accorded by our Shareholders at their extraordinary general meeting held on **April 29, 2023**. Consequently, the name of our Company was changed to “**Goyal Salt Limited**” and a fresh certificate of incorporation consequent upon conversion from a private limited company to a public limited company was issued to our Company by the RoC, Jaipur on **May 18, 2023** and Corporate Identification Number is U24298RJ2010PLC033409.

### 2. ***The post issue paid up capital of the company (face value) shall not be more than ₹ 25.00 Crore.***

The present paid-up capital of our Company is ₹ 1229.82 Lakhs, and we are proposing fresh Issue of 49,02,000 Equity Shares of ₹ 10/- each.

### 3. **Track Record**

#### **A. The company should have a track record of at least 3 years.**

Our Company was incorporated as a private limited company under the provisions of Companies Act, 1956, pursuant to a certificate of incorporation dated **November 26, 2010**, issued by the RoC, Rajasthan. Subsequently, our Company was converted into a public limited company under the provisions of Companies Act, 2013,

pursuant to the approval accorded by our Shareholders at their extraordinary general meeting held on April 29, 2023. Consequently, the name of our Company was changed to **“Goyal Salt Limited”** and a fresh certificate of incorporation consequent upon conversion from a private limited company to a public limited company was issued to our Company by the RoC, Jaipur on **May 18, 2023** and Corporate Identification Number is U24298RJ2010PLC033409.

**B. The company/entity should have operating profit (earnings before interest, depreciation and tax) from operations for at least any 2 out of 3 financial years preceding the application and its net-worth should be positive.**

Our Company’s net worth and Operating Profit (earnings before finance costs, depreciation and tax), based on the Restated Financial Statements included in this Prospectus for the Fiscals ended March 31, 2023, March 31, 2022 and March 31, 2021 are set forth below:

| <i>(Rs. in Lakhs)</i>   |                                   |                                   |                                   |
|-------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| Particulars             | As on 31 <sup>st</sup> March 2023 | As on 31 <sup>st</sup> March 2022 | As on 31 <sup>st</sup> March 2021 |
| <b>Net Worth</b>        | 1618.11                           | 1169.12                           | 1121.57                           |
| <b>Operating Profit</b> | 670.23                            | 281.50                            | 248.66                            |

#### 4. Other Requirements

We confirm that;

- The Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR).
- There is no winding up petition against the company, which has been admitted by the court or a liquidator has not been appointed.
- No material regulatory or disciplinary action by a stock exchange or regulatory authority in the past three years against our company.
- The Company has a website: [www.goyalsaltltd.com](http://www.goyalsaltltd.com)

#### 5. Disclosures

We confirm that:

- There is no material regulatory or disciplinary action taken by a stock exchange or regulatory authority in the past one year in respect of promoters/promoting Company(ies), group companies, companies promoted by the promoters/promoting companies of the Company in the Draft Red Herring Prospectus and Red Herring Prospectus.
- There is no default in payment of interest and/or principal to the debenture/bond/fixed deposit holders, banks, Fis by the Company, promoters/promoting Company(ies), group companies, companies promoted by the promoters/promoting Company(ies) during the past three years.

#### 2.3 Types of Public Issue– Fixed Price Issue and Book Built Issue

In accordance with the provisions of the SEBI ICDR Regulations, an Issuer can either determine the Issue Price through the Book Building Process (**“Book Built Issue”**) or undertake a Fixed Price Issue (**“Fixed Price Issue”**).

The cap on the Price Band should be less than or equal to 120% of the Floor Price, provided that the cap price is at least 105% of the Floor Price. The Issuer shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre-Issue advertisement was given at least two Working Days before the Bid/Issue Opening Date, in case of an IPO and at least one Working Day before the Bid/Issue Opening Date, in case of an FPO and determine the Issue Price at a later date before registering the Prospectus with the Registrar of Companies.

The Floor Price or the Issue price cannot be lesser than the face value of the securities.

The present issue is 100% Book Built Issue.

#### 2.4 ISSUE PERIOD

The Issue shall be kept open for one day for Anchor allocation and minimum of three Working Days (for all categories of Bidders/Applicants except Anchor Investors) and not more than ten Working Days. Bidders/Applicants are advised to refer to the Bid cum Application Form and Abridged Prospectus or Red Herring Prospectus for details of the Bid/Issue Period. Details of Bid/Issue Period are also available on the website of the Stock Exchange(s).

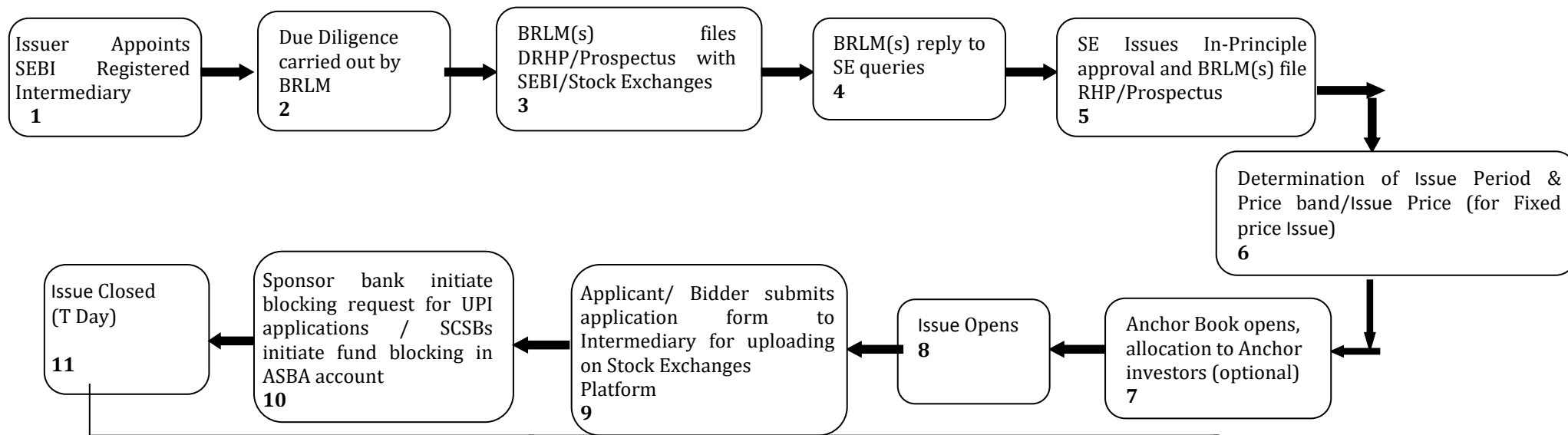
In case of a Book Built Issue, the Issuer may close the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date if disclosures to that effect are made in the RHP. In case of revision in the Price Band in Book Built Issues, the Bid/Issue Period may be extended by at least three Working Days, subject to the total Bid/Issue Period not exceeding ten Working Days. For details of any revision of the Price Band, Bidders/Applicants may check the announcements made by the Issuer on the websites of the Stock Exchange(s) and the BRLM(s), and the advertisement in the newspaper(s) issued in this regard.

In case of force majeure, banking strike or similar circumstances, the Issuer may, for reasons to be recorded in writing, extend the bidding (Issue) period for a minimum period of three working days, subject to the total Application/Issue Period not exceeding ten Working Days.

## 2.5 FLOW CHART OF TIMELINES

A flow chart of process flow in Fixed Price and Book Built Issue is as follows. Bidders/Applicants may note that this is not applicable for Fast Track FPOs.:

### Flow of Timeline for Phase II



| S. No. | Day | Retail Applications with UPI  | Retail Applications without UPI and QIB/NII applications  |
|--------|-----|---|---|
| 12     | T+1 | Sponsor Bank may not accept bid details from Stock exchanges post 11.00 a.m.<br>Sponsor Bank to initiate request for blocking of funds to investor for any balance applications<br>Applicant to accept mandate request for blocking of funds prior to cut off-time of 12:00 p.m.<br>Sponsor Bank to send Final Certificate to the registrar through stock exchange by end of the day          | Intermediaries to forward a schedule as per requisite format and application forms to SCSBs for blocking of funds<br>Designated branches of SCSBs may not accept schedule and applications after T+1 day (11:00 a.m.)<br>SCSBs to send Final Certificate to the registrar by end of the day |
| 13     | T+2 | Third party confirmation process to be initiated by the Registrar not later than 09:00 a.m. SCSBs and the Issuer Bank shall provide confirmation on the third party applications to the Registrar not later than 09:00 p.m.<br>Registrar to reconcile the compiled data received from the stock exchanges, all SCSBs and Sponsor Bank<br>Registrar to undertake "Technical Rejection"         |   |
| 14     | T+3 | Approval of Basis of allotment by designated stock exchange<br>Registrar and merchant banker to Issue funds transfer instructions to SCSBs and Sponsor Bank   |   |
| 15     | T+4 | SCSBs and Sponsor Bank to credit the funds in public Issue account of the issuer<br>Registrar / Issuer to initiate corporate action for credit of shares to successful allottees<br>Issuer and registrar to file allotment details with designated stock exchange(s)<br>Registrar to send bank-wise data of allottees, amount due and balance amount to be unblocked to SCSBs / Sponsor Bank. |   |

|    |     |  |
|----|-----|--|
| 16 | T+5 | Registrar to receive confirmation of demat credit from depositories<br>Issuer and Registrar to file confirmation of demat credit, lock-in and issuance instructions to unblock ASBA funds, as applicable, with the Stock Exchange.<br>Issuer to make a listing application to stock exchanges<br>Stock exchanges to Issue commencement of trading notice |
| 17 | T+6 | <b>Trading Commences</b>   |

**Reconciliation steps to be done on a daily basis between issue opening date and Issue closing date (for UPI Mandate):**

- Sponsor Bank shall reconcile bid requests received from the Stock Exchanges and share it with NPCI.
- NPCI shall insure that all bid request received from the Sponsor Bank are forwarded to the corresponding payment system participants of the Issuer Banks.
- The Issuer Bank/ Sponsor Bank shall download the mandate related UPI settlement files and raw data files from NPCI portal on daily basis after every settlement cycle and shall do a three way reconciliation with Bank UPI switch data, CBS data and the UPI raw data. NPCI shall co-ordinate with Issuer Bank/ Sponsor Bank on continuous basis.
- Issuer Bank shall process all incoming bid requests & send response to NPCI on real time basis. NPCI shall facilitate the flow of information to the Sponsor Bank.
- Sponsor Bank shall reconcile the bid responses received from NPCI and share with the Stock Exchanges.
- Sponsor Bank shall do a final reconciliation of all bid requests and responses, on a daily basis, and shared a consolidated report to BRLM by 07:00 p.m., which shall be share by the BRLM with SEBI, on daily basis, by 09:00 p.m.
- On T Day, Sponsor Bank shall share the consolidated date to the BRLM by 07:00 p.m., which shall be shared by BRLM with SEBI by 09:00 p.m

In accordance with BSE Circular No: 20220803-40 and NSE Circular No: 25/2022, each dated August 03, 2022, for all pending UPI Mandate Requests, the Sponsor Banks shall initiate requests for blocking of funds in the ASBA Accounts of the relevant Bidders with a confirmation cut-off time of 5:00 pm on the Bid/ Issue Closing Date.

## 2.6 MIGRATION TO MAIN BOARD

SME Issuer may migrate to the Main Board of Stock Exchange from the SME Exchange at a later date subject to the following;

If the Paid-up Capital of our Company is likely to increase above ₹ 2,500 lakhs by virtue of any further issue of capital by way of rights issue, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favor of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the Main Board), our Company shall apply to Stock exchange for listing of its shares on its Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board as specified in the NSE Circular No. NSE/SME/56427 dt. April 20th, 2023

OR

If the Paid-up Capital of our company is more than ₹ 1,000 lakhs but below ₹ 2,500 lakhs, our Company may still apply for migration to the Main Board of the Stock Exchange and if the Company fulfils the eligible criteria for listing laid by the Main Board and if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favor of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

### SECTION 3: CATEGORY OF INVESTORS ELIGIBLE TO PARTICIPATE IN AN ISSUE

**Each Bidder/ Applicant should check whether it is eligible to apply under applicable law.** Furthermore, certain categories of Bidders/Applicants, such as NRIs, FPIs and FVCIs may not be allowed to Bid/Apply in the Issue or to hold Equity Shares, in excess of certain limits or in specific sectors as specified under applicable law. Bidders/Applicants are requested to refer to the Red Herring Prospectus/Prospectus for more details.

Subject to the above, an illustrative list of Bidders/Applicants is as follows:

1. Indian nationals' resident in India who are competent to contract in single or joint names (not more than three) or in the names of minors through natural/Legal guardian under the Indian Contract Act, 1872;
2. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidders should specify that the Bid is being made in the name of the HUF in the Bid cum Application Form as follows: Name of Sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Bids by HUFs would be considered at par with those by individuals;
3. Companies, Corporate Bodies and Societies registered under the Applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
4. Mutual Funds registered with SEBI and other QIBs;
5. Eligible NRIs in a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
6. Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
7. FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI;
8. FIIs and sub-accounts registered with SEBI, other than a sub-account which is a foreign corporate or foreign individual under the QIB portion;
9. Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional Applications portion;
10. Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
11. Trusts/Societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
12. National Investment Fund set up by resolution no. F. No. 2/3/2005 – DDII dated November 23, 2005 of Government of India published in the Gazette of India;
13. Insurance funds set up and managed by army, navy or air-force of the Union of India or by Department of Posts, India;
14. Nominated investor and Market maker;
15. Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them and under Indian laws.

As per the existing RBI regulations, OCBs cannot participate in this Issue.

In addition to the category of Bidders set forth above, the following persons are also eligible to invest in Equity Shares under all applicable laws, regulations and guidelines, including:

- FPIs and sub – accounts registered with SEBI other than Category III foreign portfolio investor;
- Category III foreign portfolio investors, which are foreign corporates or foreign individuals only under the Non – Institutional Investors (NIIs) category;
- Scientific and/or Industrial Research Organizations authorized in India to invest in equity shares.

Bids not to be made by:

- Minors (except under guardianship)
- Partnership firms or their nominees
- Foreign Nationals (except NRIs)
- Overseas Corporate Bodies.



## SECTION 4: APPLYING IN THE ISSUE

**Book Built Issue:** Bidders should only use the specified Bid Cum Application Form bearing stamp of a Designated Intermediaries available or downloaded from the websites of the Stock Exchange(s).

Bid cum Application Forms are available with the Designated Intermediaries at the Bidding Centers and at the registered office of the Issuer. Electronic Bid cum Application Forms will be available on the websites of the Stock Exchange (s) at least one day prior to the Bid/Issue Opening Date. For further details regarding availability of Bid cum Application Forms, Bidders may refer to the RHP/Prospectus and advertisements in the newspaper(s). For Anchor Investors, bid cum Application Form shall be available at the office of the BRLM(s).

**Fixed Price Issue:** Applicants should only use the specified Bid cum Application Form bearing the stamp of the Designated Intermediary as available or downloaded from the websites of the Stock Exchange(s). Application Forms will also be available with the Designated Branches of the SCSBs and at the registered office of the Issuer. For further details regarding availability of Application Forms, Applicants may refer to the Prospectus.

Bidders/Applicants should ensure that they apply in the appropriate category. The prescribed colour of the Bid cum Application Form for various categories of Bidders/Applicants is as follows:

| Category  | Colour of the Bid cum Application Form |
|---|--|
| Resident Indian, Eligible NRIs applying on an on-repatriation basis | White                                  |
| NRIs applying on a repatriation basis, FPIs on a repatriation basis | Blue                                   |
| Anchor Investors (where applicable)                                 | Green                                  |
| Eligible Employees Bidding in the Employee Reservation Portion      | Yellow                                 |

Securities issued in an IPO can only be in dematerialized form in accordance with Section 29 of the Companies Act, 2013. Bidders/Applicants will not have the option of getting the Allotment of specified securities in physical form.

### 4.1 INSTRUCTIONS FOR FILLING THE BID CUM APPLICATION FORM/APPLICATION FORM

Bidders/Applicants may note that Bid cum Application Form not filled completely or correctly as per instructions provided in this GID, the RHP/Prospectus and the Bid cum Application Form/Application Form are liable to be rejected.

Instructions to fill each field of the Bid cum Application Form can be found on the reverse side of the Bid cum Application Form.

The samples of the Bid cum Application Form for resident Applicants and the Bid cum Application Form for non-resident Applicants are reproduced below:

# Application Form for Residents

|  |   |   |
|--|---|---|
| <b>COMMON BID CUM APPLICATION FORM</b> | <b>GOYAL SALT LIMITED- INITIAL PUBLIC OFFER - R</b><br>Registered Office & Corporate Office: Plot No. 229-230, Guru Jambhadrwar Nagar, Lane No. 7 Gandhi Path,<br>Vashi, Mumbai 400 601, Maharashtra, India<br>Tel: +91 - 9116544418, Fax: Not Available, Email: <a href="mailto:info@goyalindia.com">info@goyalindia.com</a> Website: <a href="http://www.goyalindia.com">www.goyalindia.com</a><br>CIN: U24298RJ2010PLC033409 | <b>FOR RESIDENT INDIAN, QIB, ELIGIBLE NRI:</b><br><b>APPLYING ON A NON-REPATRIATION BASIS</b> |
|--|---|---|

**To**  
**THE BOARD OF DIRECTORS**  
**GOYAL SALT LIMITED**

**100% BOOK BUILT ISSUE**

**ISIN: INE0QFE01017**

Bid Cum Application Form No.

|                                      |                                      |   |
|--------------------------------------|--------------------------------------|---|
| SYNDICATE MEMBER'S STAMP & CODE      | BROKERS/SCSB/CDP/RTA STAMP & CODE    | <b>1. NAME &amp; CONTACT DETAILS OF SOLE / FIRST BIDDER</b><br>Mr./Ms. <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span><br>Address: <span style="border-bottom: 1px solid black; display: inline-block; width: 200px;"></span><br>Email: <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span><br>Tel. No (with STD code)/Mobile: <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span> |
| SUB SYNDICATE/SUB AGENT STAMP & CODE | ESCROW BANK/SCSB BRANCH STAMP & CODE |   |
| BANK BRANCH SERIAL NO.               | SCSB SERIAL NO.                      |   |
|                                      |                                      |   |

|  |   |
|--|---|
| <b>3. BIDDERS DEPOSITORY ACCOUNTS DETAILS</b> <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL<br>For NSDL enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL enter 16 Digit Client ID. | <b>6. INVESTOR STATUS</b><br><input type="checkbox"/> Individuals - IND<br><input type="checkbox"/> Non-Residents Indians - NRI (Non-Repatriation Basis)<br><input type="checkbox"/> Hindu Undivided Family - HUF<br><input type="checkbox"/> Bodies Corporate - CO<br><input type="checkbox"/> Banks & Financial Institutions - FI<br><input type="checkbox"/> Mutual Funds - MF<br><input type="checkbox"/> National Investment Funds - NIF<br><input type="checkbox"/> Insurance Funds - IF<br><input type="checkbox"/> Insurance Companies - IC<br><input type="checkbox"/> Venture Capital Funds - VC<br><input type="checkbox"/> Alternative Investment Funds - AIF<br><input type="checkbox"/> Others (Please Specify) - OTH |
|--|---|

| <b>4. BID OPTIONS (Only Retail individual Bidders can BID at "Cut-off")</b> Price Band: ₹ 36 to ₹ 38<br><table style="width:100%; border-collapse: collapse;"> <tr> <th style="width:10%;">Bid Options:</th> <th style="width:20%;">No. of Equity Shares Bid (In Figures)<br/>(Bids must be in multiples of bid lots as advertised)</th> <th style="width:20%;">Price per Equity Share (₹) / "Cut-off"<br/>(Price is multiple of ₹ 1/- only) (In Figures)</th> <th style="width:10%;">Bid Price</th> <th style="width:10%;">Retail Discount</th> <th style="width:10%;">Net Price</th> <th style="width:10%;">Cut-off (Please tick)</th> </tr> <tr> <td>Option 1</td> <td>8 7 6 5 4 3 2 1</td> <td></td> <td></td> <td></td> <td></td> <td><input type="checkbox"/></td> </tr> <tr> <td>(OR) Option 2</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td><input type="checkbox"/></td> </tr> <tr> <td>(OR) Option 3</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td><input type="checkbox"/></td> </tr> </table> | Bid Options:   | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of bid lots as advertised) | Price per Equity Share (₹) / "Cut-off"<br>(Price is multiple of ₹ 1/- only) (In Figures) | Bid Price       | Retail Discount | Net Price                | Cut-off (Please tick) | Option 1 | 8 7 6 5 4 3 2 1 |  |  |  |  | <input type="checkbox"/> | (OR) Option 2 |  |  |  |  |  | <input type="checkbox"/> | (OR) Option 3 |  |  |  |  |  | <input type="checkbox"/> | <b>5. Category</b><br><input type="checkbox"/> Retail Individual<br><input type="checkbox"/> Non-Institutional<br><input type="checkbox"/> QIB |
|---|--|--|--|-----------------|-----------------|--------------------------|-----------------------|----------|-----------------|--|--|--|--|--------------------------|---------------|--|--|--|--|--|--------------------------|---------------|--|--|--|--|--|--------------------------|--|
| Bid Options:  | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of bid lots as advertised) | Price per Equity Share (₹) / "Cut-off"<br>(Price is multiple of ₹ 1/- only) (In Figures)       | Bid Price  | Retail Discount | Net Price       | Cut-off (Please tick)    |                       |          |                 |  |  |  |  |                          |               |  |  |  |  |  |                          |               |  |  |  |  |  |                          |  |
| Option 1  | 8 7 6 5 4 3 2 1  |  |  |                 |                 | <input type="checkbox"/> |                       |          |                 |  |  |  |  |                          |               |  |  |  |  |  |                          |               |  |  |  |  |  |                          |  |
| (OR) Option 2   |  |  |  |                 |                 | <input type="checkbox"/> |                       |          |                 |  |  |  |  |                          |               |  |  |  |  |  |                          |               |  |  |  |  |  |                          |  |
| (OR) Option 3   |  |  |  |                 |                 | <input type="checkbox"/> |                       |          |                 |  |  |  |  |                          |               |  |  |  |  |  |                          |               |  |  |  |  |  |                          |  |

|   |  |
|---|--|
| <b>7. PAYMENT DETAILS (IN CAPITAL LETTERS)</b><br>Amount Blocked (₹) in figures: <span style="border-bottom: 1px solid black; display: inline-block; width: 100px;"></span> (₹) in words: <span style="border-bottom: 1px solid black; display: inline-block; width: 200px;"></span><br>ASBA BANK A/c No. <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span><br>Bank Name & Branch <span style="border-bottom: 1px solid black; display: inline-block; width: 200px;"></span><br>OR<br>UPI ID <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span><br>(Maximum 45 Characters) | <b>PAYMENT OPTION: FULL PAYMENT</b> <input type="checkbox"/> <b>PART PAYMENT</b> <input checked="" type="checkbox"/> |
|---|--|

I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID CUM APPLICATION FORM AND THE ATTACHED ABBREVED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC OFFER'S ("GID") AND HEREBY AGREE AND CONFIRM THE "BIDDERS UNDERTAKING" AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID CUM APPLICATION FORM GIVEN OVERLEAF.

|   |   |  |
|---|---|--|
| <b>8A. SIGNATURE OF SOLE / FIRST BIDDER</b><br>Date: <span style="border-bottom: 1px solid black; display: inline-block; width: 100px;"></span> | <b>8 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b><br>I/We authorize the SCSB to do all acts as are necessary to make the Application in the Issue<br>1) <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span><br>2) <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span><br>3) <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span> | <b>SYNDICATE MEMBER/BROKER / SCSB / CDP / RTA STAMP</b> (Acknowledging upload of Bid in Stock Exchange system) |
|---|---|--|

**TEAR HERE**

**GOYAL SALT LIMITED**  
**INITIAL PUBLIC OFFER - R**

Acknowledgement Slip for Syndicate / Registered Broker/SCSB/CDP/RTA

Bid Cum Application Form No.

|  |   |  |
|--|---|--|
| DP ID / CL ID <span style="border-bottom: 1px solid black; display: inline-block; width: 100px;"></span> | Amount Blocked (in figures) <span style="border-bottom: 1px solid black; display: inline-block; width: 100px;"></span> Bank Name & Branch <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span><br>ASBA Bank A/c No./UPI ID <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span> | PAN of Sole / First Bidder <span style="border-bottom: 1px solid black; display: inline-block; width: 100px;"></span><br>Stamp & Signature of SCSB Branch <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span> |
|--|---|--|

|  |  |
|--|--|
| Received from Mr./Ms./M/s.<br>Telephone / Mobile <span style="border-bottom: 1px solid black; display: inline-block; width: 100px;"></span> Email <span style="border-bottom: 1px solid black; display: inline-block; width: 100px;"></span> | <b>Stamp &amp; Signature of Syndicate Member / Registered Broker / SCSB / CDP / RTA</b><br>Name of Sole / First Bidder <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span><br>Acknowledgment Slip for Bidder<br>Bid Cum Application Form <span style="border-bottom: 1px solid black; display: inline-block; width: 100px;"></span> |
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**TEAR HERE**

|                               |  |  |                             |
|-------------------------------|--|--|-----------------------------|
| <b>Goyal Salt Limited - R</b> | Option 1    Option 2    Option 3   | Stamp & Signature of Syndicate Member / Registered Broker / SCSB / CDP / RTA | Name of Sole / First Bidder |
|                               | No. of Equity Shares   |  |                             |
|                               | Bid Price  |  |                             |
|                               | Amount Blocked (₹)   |  |                             |
|                               | ASBA Bank A/c No. / UPI ID: <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span> |  |                             |
|                               | Bank Name & Branch: <span style="border-bottom: 1px solid black; display: inline-block; width: 150px;"></span>         |  |                             |

Important Note: Application made using third party UPI Id or ASBA Bank A/c are liable to be rejected.

|                                     |  |
|-------------------------------------|--|
| <b>1 GOYAL SALT LIMITED LIMITED</b> |  |
|-------------------------------------|--|

# Application Form for Non-Residents

|  |  |   |
|--|--|---|
| <b>COMMON BID CUM APPLICATION FORM</b> | <b>GOYAL SALT LIMITED- INITIAL PUBLIC OFFER - NR</b><br>Registered Office & Corporate Office Plot No. 229-230, Guru Jambhadrwar Nagar, Lane No. 7 Gandhi Path,<br>Vaishali Nagar, Jaipur 302021 Rajasthan, India<br>Tel: +91 - 9116544418, Fax: Not Available, Email: <a href="mailto:info@goyalindia.com">info@goyalindia.com</a> Website: <a href="http://www.goyalindia.com">www.goyalindia.com</a><br>CIN: U24298RJ2010PLC033469 | <b>FOR NON - RESIDENT, INCLUDING ELIGIBLE NRI's, FII's, FPI's OR FVCI's, ETC APPLYING ON A REPATRIATION BASIS</b> |
|--|--|---|



To  
**THE BOARD OF DIRECTORS**  
**GOYAL SALT LIMITED**

**100% BOOK BUILT ISSUE**

**ISIN: INE0QFE01017**

Bid Cum  
Application  
Form No.

|   |   |   |
|---|---|---|
| <b>SYNDICATE MEMBER'S STAMP &amp; CODE</b>        | <b>BROKERS/SCSB/CDP/RTA STAMP &amp; CODE</b>    | <b>1. NAME &amp; CONTACT DETAILS OF SOLE/FIRST BIDDER</b> |
|   |   | Mr./Ms. _____   |
| <b>SUB SYNDICATE / SUB AGENT STAMP &amp; CODE</b> | <b>ESCROW BANK/SCSB BRANCH STAMP &amp; CODE</b> | Address: _____  |
|   |   | Email: _____  |
| <b>BANK BRANCH SERIAL NO.</b>                     | <b>SCSB SERIAL NO</b>                           | Tel. No (with STD code)/Mobile: _____                     |
|   |   | <b>2. PAN SOLE / FIRST BIDDER</b>                         |
|   |   | _____   |

|   |  |   |
|---|--|---|
| <b>3. BIDDERS DEPOSITORY ACCOUNTS DETAILS</b>   |  | <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL |
| For NSDL enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL enter 16 Digit Client ID.       |  |   |
| <b>4. BID OPTIONS (Only Retail individual Bidders can BID at "Cut-Off"). Price band: ₹ 36 to ₹ 38</b> |  | <b>5. Category</b>  |
| <b>Bid Options</b>  | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of 3000 Equity Shares) | <input type="checkbox"/> Retail Individual                  |
|   | Price per Equity Share (₹) / "Cut-off"<br>(Price in multiple of ₹ 1/- only) (In Figures)   | <input type="checkbox"/> Non-Institutional                  |
|   | Bid Price  | <input type="checkbox"/> QIB                                |
|   | Retail Discount  |   |
|   | Net Price  |   |
|   | Cut - Off<br>(Please ✓ tick)   |   |
| Option 1  |  |   |
| (OR) Option 2   |  |   |
| (OR) Option 3   |  |   |

|   |
|---|
| <b>6. INVESTOR STATUS</b>   |
| NRI <input type="checkbox"/> Non - Resident Indian - NRI (Repatriation Basis)     |
| FII <input type="checkbox"/> FI or Sub Account not a Corporate / Foreign National |
| FIS <input type="checkbox"/> FI Sub Account Corporate/Individual                  |
| FVCI <input type="checkbox"/> Foreign Venture Capital Investor                    |
| FPI <input type="checkbox"/> Foreign Portfolio Investor                           |
| OTH <input type="checkbox"/> Others (Please Specify)                              |

|  |   |
|--|---|
| <b>7. PAYMENT DETAILS</b>                                | <b>PAYMENT OPTION: FULL PAYMENT <input type="checkbox"/> PART PAYMENT <input checked="" type="checkbox"/></b> |
| Amount Blocked (₹) in figures: _____ (₹) in words: _____ |   |
| ASBA BANK A/c No. _____                                  |   |
| Bank Name & Branch _____                                 |   |
| OR   |   |
| UPI ID: _____  |   |
| (Maximum 45 Characters)                                  |   |

I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID CUM APPLICATION FORM AND THE ATTACHED ABBRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES ("GID") AND HEREBY AGREE AND CONFIRM THE "BIDDERS UNDERTAKING" AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID CUM APPLICATION FORM GIVEN OVERLEAF.

|   |   |  |
|---|---|--|
| <b>8A. SIGNATURE OF SOLE / FIRST BIDDER</b> | <b>8 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b>                    | <b>SYNDICATE MEMBER/BROKER / SCSB / CDP / RTA STAMP (Acknowledging upload of Bid in Stock Exchange system)</b> |
|   | I/We authorize the SCSB to do all acts as are necessary to make the Application in the format |  |
|   | 1) _____  |  |
|   | 2) _____  |  |
|   | 3) _____  |  |
| Date: _____                                 |   |  |

TEAR HERE

**GOYAL SALT LIMITED**  
**INITIAL PUBLIC OFFER - NR**

Acknowledgement Slip for  
Syndicate Member Registered  
Broker/SCSB/CDP/RTA

Bid Cum Application  
Form No.



|  |  |
|--|--|
| DP ID / CL ID: _____                                       | PAN of Sole / First Bidder: _____      |
| Amount Blocked (in figures) _____ Bank Name & Branch _____ | Stamp & Signature of SCSB Branch _____ |
| ASBA Bank A/c No./UPI ID _____                             |  |
| Received from Mr./Ms./M/s. _____                           |  |
| Telephone / Mobile _____ Email _____                       |  |

TEAR HERE

|                                |  |          |          |  |                                       |
|--------------------------------|--|----------|----------|--|---------------------------------------|
| <b>Goyal Salt Limited - NR</b> | Option 1   | Option 2 | Option 3 | Stamp & Signature of Syndicate Member / Registered Broker / SCSB / CDP / RTA | Name of Sole / First Bidder           |
|                                | No. of Equity Shares   |          |          |  |                                       |
|                                | Bid Price  |          |          |  |                                       |
|                                | Amount Blocked (₹)   |          |          |  |                                       |
|                                | ASBA Bank A/c No. / UPI ID: _____<br>Bank Name & Branch: _____ |          |          |  |                                       |
|                                |  |          |          |  | <b>Acknowledgment Slip for Bidder</b> |
|                                |  |          |          |  | Bid Cum Application Form              |

Important Note: Application made using third party UPI Id or ASBA Bank A/c are liable to be rejected.

**1 GOYAL SALT LIMITED**

Specific instructions for filling various fields of the Resident Bid cum Application Form and Non-Resident Bid cum Application Form and samples are provided below:

#### 4.1.1 FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/ FIRST BIDDER/ APPLICANT

- (a) Bidders/Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.
- (b) **Mandatory Fields:** Bidders/Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/mobile number fields are optional. Bidders/Applicants should note that the contact details mentioned in the Bid-cum Application Form/Application Form may be used to dispatch communications including letters notifying the unblocking of the bank accounts of Bidders (other than Anchor Investors) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Bid Cum Application Form may be used by the Issuer, Designated Intermediaries and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- (c) **Joint Bids/Applications:** In the case of Joint Bids/Applications, the Bids/Applications should be made in the name of the Bidder/Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Bidder/Applicant would be required in the Bid cum Application Form/Application Form and such first Bidder/Applicant would be deemed to have signed on behalf of the joint holders. All communications may be addressed to such first Bidder/Applicant and may be dispatched to his or her address as per the Demographic Details received from the Depositories.
- (d) **Impersonation:** Attention of the Bidders/Applicants is specifically drawn to the provisions of sub-section of Section 38 of the Companies Act, 2013 which is reproduced below:

***“Any person who:***

- (a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or***
- (b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or***
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447.”***

The liability prescribed under Section 447 of the Companies Act, 2013 includes imprisonment for a term which shall not be less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

- (e) **Nomination Facility to Bidder/Applicant:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. For Allotment of the Equity Shares in dematerialized form, there will be no separate nomination as the nomination registered with the Depository may prevail for changing nominations, the Bidders/Applicants should Inform their respective DP.

#### 4.1.2 FIELD NUMBER2: PAN OF SOLE/FIRSTBIDDER/APPLICANT

- (a) PAN (of the sole/ first Bidder/Applicant) provided in the Bid cum Application Form/Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held as per the Depositories' records.
- (b) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Bids/Applications on behalf of the Central or State Government, Bids/Applications by officials appointed by the courts and Bids/Applications by Bidders/Applicants residing in

Sikkim (**"PAN Exempted Bidders/Applicants"**). Consequently, all Bidders/Applicants, other than the PAN Exempted Bidders/Applicants, are required to disclose their PAN in the Bid cum Application Form/Application Form, irrespective of the Bid/Application Amount. A Bid cum Application Form/Application Form without PAN, except in case of PAN Exempted Bidders/Applicants, is liable to be rejected. Bids/Applications by the Bidders/Applicants whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.

- (c) The exemption for the PAN Exempted Bidders/Applicants is subject to (a) the Demographic Details receive from the respective Depositories confirming the exemption granted to the beneficial owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- (d) Bid cum Application Forms/Application Forms which provide the General Index Register Number instead of PAN maybe rejected.
- (e) Bids/Applications by Bidders whose demat accounts have been 'suspended for credit' are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and Demographic Details are not provided by depositories.

#### 4.1.3 FIELD NUMBER 3: BIDDERS/APPLICANTS DEPOSITORY ACCOUNT DETAILS

- (a) Bidders/Applicants should ensure that DP ID and the Client ID are correctly filled in the Bid cum Application Form/Application Form. The DP ID and Client ID provided in the Bid cum Application Form/Application Form should match with the DP ID and Client ID available in the Depository database, **otherwise, the Bid cum Application Form/Application Form is liable to be rejected.**
- (b) Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form/Application Form is active.
- (c) Bidders/Applicants should note that on the basis of the PAN, DP ID and Client ID as provided in the Bid cum Application Form/Application Form, the Bidder/Applicant may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidder/Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for any correspondence(s) related to the Issue.
- (d) Bidders/Applicants are, advised to update any changes to their Demographic Details as available in their records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be the Bidders/Applicants' sole risk.

#### 4.1.4 FIELD NUMBER 4: BID OPTIONS

- (a) Price or Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) may be disclosed in the Prospectus /RHP by the Issuer. The Issuer is required to announce the Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) by way of an advertisement in at least one English, one Hindi and one regional newspaper, with wide circulation at the place where the Issuer's registered office is situated, at least two Working Days before Bid/Issue Opening Date in case of an IPO, and at least one Working Day before Bid/issue Opening Date in case of an FPO.
- (b) The Bidders may Bid at or above Floor Price or within the Price Band for IPOs /FPOs undertaken through the Book Building Process. In the case of Alternate Book Building Process for an FPO, the Bidders may Bid at Floor Price or any price above the Floor Price (For further details Bidders may refer to (Section 5.6 (e))
- (c) **Cut-Off Price:** Retail Individual Bidders or Retail Individual Shareholders in the Shareholder Reservation Portion (if any) can Bid at the Cut-off Price indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process. Bidding at the Cut-off Price is prohibited for QIBs and NIIs and such Bids from QIBs and NIIs are liable to be rejected.

- (d) **Minimum Application Value and Bid Lot:** For application made by Retail Individual Investors, minimum application of 3000 Equity Shares to ensure that the minimum Application value is not more than ₹ 2,00,000. For Application made by QIBs and Non-Institutional Investors, minimum application of 3000 Equity shares and in multiples of 3000 Equity shares thereafter to ensure that the minimum Application value is exceeding ₹2,00,000.
- (e) **Allotment:** The Allotment of specified securities to each RIB shall not be less than the minimum Bid Lot, subject to availability of shares in the Retail Category, and the remaining available shares, if any, shall be Allotted on a proportionate basis.

#### 4.1.5 Maximum and Minimum Bid Size

- (a) The Bidder may Bid for the desired number of Equity Shares at a specific price. Bids by Retail Individual Bidders and Retail Individual Investors must be for 3000 equity shares, so as to ensure that the Bid Amount less Discount (as applicable), payable by the bidders does not exceed ₹ 200,000.

In case the Bid Amount exceeds ₹ 200,000/- due to revision of the Bid or any other reason, the Bid may be considered for allocation under the Non-Institutional Category, with it not being eligible for Discount, then, such Bid may be rejected if it is at the Cut-off Price.

- (b) For NRIs, a Bid Amount of up to ₹ 200,000/- may be considered under the Retail Category for the purposes of allocation and a Bid Amount exceeding ₹ 200,000/- may be considered under the Non-Institutional Category for the purposes of allocation.
- (c) Bids by QIBs and NIIs must be for such minimum number of shares such that the Bid Amount exceeds ₹ 200,000/- and in multiples of such number of Equity Shares thereafter, as may be disclosed in the Bid cum Application Form and the RHP/Prospectus, or as advertised by the Issuer, as the case may be. Non-Institutional Bidders and QIB's are not allowed to Bid at 'Cut-off Price'.
- (d) RIBs may revise or withdraw their bids until the Bid/issue Closing Date. QIBs and NII's cannot withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after bidding and all categories of investors are required to pay the Bid Amount upon submission of the Bid.
- (e) In case the Bid Amount reduces to ₹ 200,000/- or less due to a revision of the Price Band, Bids by the Non-Institutional Bidders who are eligible for allocation in the Retail Category would be considered for allocation under the Retail Category.
- (f) For Anchor Investors, if applicable, the Bid Amount shall be at least ₹ 2 crores. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors. Bids by various schemes of a Mutual Fund shall be aggregated to determine the Bid Amount. A Bid cannot be submitted for more than 60% of the QIB Category under the Anchor Investor Portion. Anchor Investors cannot withdraw their Bids or lower the size of their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after the Anchor Investor Bid/Issue Period and are required to pay the Bid Amount at the time of submission of the Bid. In case the Anchor Investor Issue Price is lower than the Issue Price, the balance amount shall be payable as per the pay-in-date mentioned in the revised CAN. In case the Issue Price is lower than the Anchor Investor Issue Price, the amount in excess of the Issue Price paid by the Anchor Investors shall not be refunded to them.
- (g) A Bid by QIB bidder cannot be submitted for more than the Issue size.
- (h) A Bid by NII bidder cannot be submitted for more than the Issue size excluding QIB portion.
- (i) The maximum Bid by any Bidder including QIB Bidder should not exceed the investment limits prescribed for the number the applicable laws.
- (j) The price and quantity options submitted by the Bidder in the Bid cum Application Form may be treated as optional bids from the Bidder and may not be cumulated. After determination of the Issue Price, the number of Equity Shares Bid for by a Bidder at or above the Issue Price may be considered for Allotment and the rest of

the Bid(s), irrespective of the Bid Amount may automatically become invalid. This is not applicable in case of FPOs undertaken through Alternate Book Building Process (For details of Bidders may refer to (Section 5.6(e)).

#### **4.1.6 Multiple Bids**

- i. Bidder should submit only one Bid cum Application Form. Bidders shall have the option to make a maximum of Bids at three different price levels in the Bid cum Application Form and such options are not considered as multiple Bids.

Submission of a second Bid cum Application Form to either the same or to another Designated Intermediary and duplicate copies of Bid cum Application Forms bearing the same application number shall be treated as multiple Bids and are liable to be rejected.

- ii. Bidders are requested to note the following procedures may be followed by the Registrar to the Issue to detect multiple Bids:
  - a) All Bids may be checked for common PAN as per the records of the Depository. For Bidders other than Mutual Funds, Bids bearing the same PAN may be treated as multiple Bids by a Bidder and may be rejected.
  - b) For Bids from Mutual Funds, submitted under the same PAN, as well as Bids on behalf of the PAN Exempted Bidders/Applicants, the Bid cum Application Forms may be checked for common DP ID and Client ID. Such Bids which have the same DP ID and Client ID may be treated as multiple Bids and are liable to be rejected.
- iii. The following Bids may not be treated as multiple Bids:
  - a) Bids by Retail Individual Shareholders in their respective Reservation Portion as well as Bids made by the min the Net Issue portion in the public category.
  - b) Separate Bids by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Bids clearly indicate the scheme for which the Bid has been made.
  - c) Bids by Mutual Funds submitted with the same PAN but with different beneficiary account numbers, Client IDs and DPIDs.

#### **4.1.7 Bids by Anchor Investors under the Anchor Investor Portion and the QIB Category.**

#### **4.1.8 FIELD NUMBERS: CATEGORY OF BIDDERS**

- (a) The categories of Bidders identified as per the SEBI ICDR Regulations for the purpose of Bidding, allocation and allotment in the Issue are RIBs, NIIs and QIBs.
- (b) Up to 60% of the QIB Category can be allocated by the Issuer, on a discretionary basis subject to the criteria of minimum and maximum number of Anchor Investors based on allocation size, to the Anchor Investors, in accordance with SEBI ICDR Regulations, with one-third of the Anchor Investor Portion reserved for domestic Mutual Funds subject to valid Bids being received at or above the Issue Price. For details regarding allocation to Anchor Investors, Bidders may refer to the RHP/Prospectus.
- (c) An Issuer can make reservation for certain categories of Bidders/Applicants as permitted under the SEBI ICDR Regulations. For details of any reservations made in the Issue, Bidders/Applicants may refer to the RHP/Prospectus.
- (d) The SEBI ICDR Regulations specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on the reverse side of the Revision Form. For Issue specific details in relation to allocation Bidder/Applicant may refer to the RHP/Prospectus.

#### 4.1.9 FIELD NUMBER 6: BIDDER STATUS

- (a) Each Bidder/Applicant should check whether it is eligible to apply under applicable law and ensure that any prospective Allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- (b) Certain categories of Bidders/Applicants, such as NRIs, FPIs and FVCIs may not be allowed to Bid/Apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Bidders/Applicants are requested to refer to the RHP/ Prospectus for more details.
- (c) Bidders/Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Bid cum Application Form and Non-Resident Bid cum Application Form.
- (d) Bidders/Applicants should ensure that the investor status is updated in the Depository records.

#### 4.1.10 FIELD NUMBER 7: PAYMENT DETAILS

- (a) Bidders are required to enter either the ASBA Bank account details or the UPI ID in this field. In case the Bidder doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. **For application submitted to Designated Intermediaries (other than SCSBs), Bidder providing both the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application.**
- (b) The full Bid Amount (net of any Discount, as applicable) shall be blocked based on the authorization provided in the Bid cum Application Form. If the Discount is applicable in the Issue, the RIBs and Retail Individual Shareholders Bidding Only in cases where the RHP/Prospectus indicates that part payment may be made, such an option can be exercised by the Bidder. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three bid options at net price, i.e., Bid price less Discount Issued, if any.
- (c) RIBs bidding at Cut-off price, the amount shall be blocked based on the Cap Price.
- (d) All QIB and NII Bidders (other than Anchor Investors) can participate in the Issue only through the ASBA mechanism.
- (e) RIBs submitting their applications through Designated Intermediaries (other than SCSBs) can participate in the Issue through the UPI mechanism, through their UPI ID linked with their bank account. RIIs applying in the Issue through the UPI mechanism shall ensure that the name of the bank, with which the RII maintains his account, appears in the list of SCSBs displayed on the SEBI website, which are live on UPI. RIIs shall also ensure that the name of the mobile application and the UPI handle being used for making the application in the Issue are also appearing in the "list of mobile applications for using UPI in public Issues" displayed on the SEBI website. NRIs applying in the Issue through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III.
- (f) Bid Amount cannot be paid in cash, cheque, demand draft, through money order or through postal order.
- (g) Pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, all individual bidders in Initial Public Offerings (opening on or after May 1, 2022) whose application size are up to ₹ 5 lakhs shall use the UPI Mechanism.
- (h) In case of ASBA Bidders (other than 3-in-1 Bids) for a Bid above ₹ 500,000, ensure that the Bid is uploaded only by the SCSBs.

##### 4.1.7.1. Instructions for Anchor Investors:

- (a) Anchor Investors shall submit their Bids only with any of the BRLMs to the Issue.
- (b) Payments should be made either by direct credit, RTGS, NACH or NEFT.



- (c) The Anchor Escrow Bank(s) shall maintain the monies in the Anchor Escrow Account for and on behalf of the Anchor Investors until the Designated Date.

#### 4.1.7.2. Payment instructions for Bidders

- (a) **RIBs bidding through Designated Intermediaries** should note that with the introduction of UPI as a payment mechanism, there are four channels of making applications in public Issues available to them in Phase I (i.e., from January 1, 2019 for a period of three months or floating of five main board public Issues, whichever is later). The three channels for making applications in public Issues available to RIBs bidding through Designated Intermediaries are as follows:

| Channel I   | Channel II  | Channel IV   |
|---|---|--|
| RIBs may submit the Bid cum Application Form with ASBA as the sole mechanism for making payment either physically (at the branch of the SCSB) or online. For such applications the existing process of uploading the bid and blocking of funds in the RIBs' account by the SCSB would continue. | RIBs may submit the Bid cum Application For online using the facility of linked online trading, demat and bank account (3-in-1 type accounts) provided by Registered Brokers. | RIBs may submit the Bid cum Application Form with any of the Designated Intermediaries (other than SCSBs) and use his/her UPI ID for the purpose of blocking of funds. |

*Channel III which allowed RIBs to submit ASBA Forms with Designated Intermediaries, along with details of his/her ASBA Account for blocking of funds with SCSBs has been discontinued with effect from June 30, 2019.*

*RIBs bidding in the Issue through UPI shall make such applications only through the SCSBs/mobile applications whose name appears on the SEBI website – [www.sebi.gov.in](http://www.sebi.gov.in) at the following path:*

*Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » Self-Certified Syndicate Banks eligible as Issuer Banks for UPI*

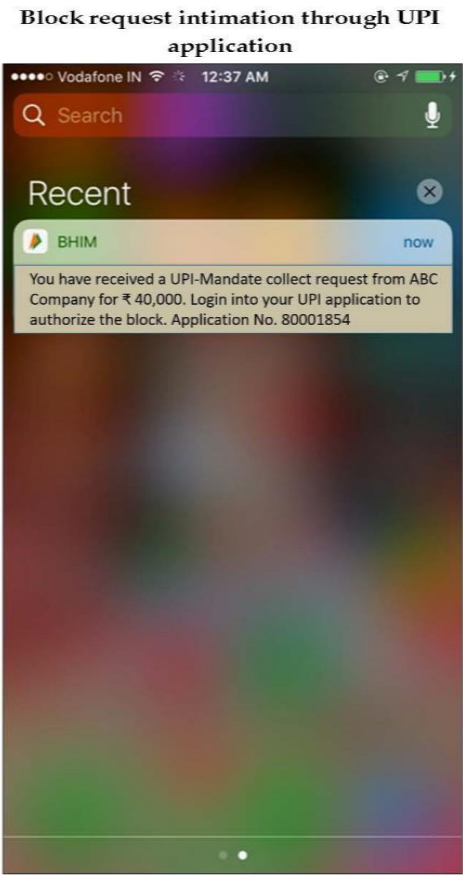
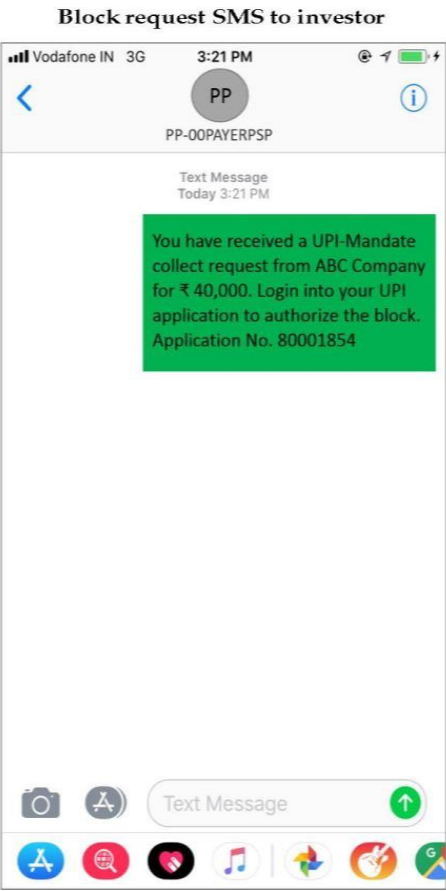
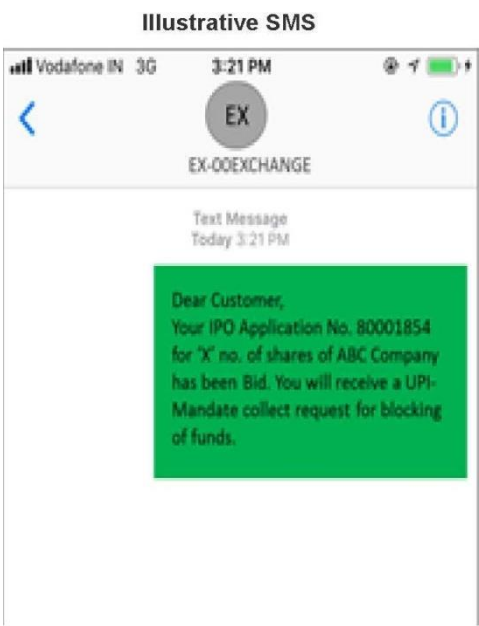
*Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » list of mobile applications for using UPI in public Issues*

*RIBs whose bank is not live on UPI may use the other alternate channels available to them, i.e., submission of application form with SCSB (Channel I) or using the facility of linked online trading, demat and bank account (Channel II).*

NRIs applying in the Issue through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III.

For UPI Phase III, RIBs will also have the option to use the same channels (as described above) for making applications in a public Issue.

Please see below graphical illustrative process of the investor receiving and approving the UPI Mandate Request:



### 1. Investor UPI application screen

**UPI Mandate**

MANDATE

Create Scan

ACTIVE PENDING COMPLETED

Request From 17 July 2018 14:21

ABC Company  
xyzipo@bank ₹40000.00  
PENDING Application no 80001854 ONETIME

30. Validity 17 July 2018 > 20 July 2018

DECLINE PROCEED

Click here to view the attachment

This attachment will contain IPO application details of investor

### 2. Sample of IPO details in attachment

Secure | https://1

1 Enter Details

Investor Details

|                 |            |                 |
|-----------------|------------|-----------------|
| Depository Name | DP ID      | Client ID       |
| NSDL            | IN300513   | 14871468        |
| Beneficiary No  | PAN Card   | Investor's Name |
| -               | AAMPF7581P | SHYAM SHARMA    |

IPO Details

|                 |                   |               |
|-----------------|-------------------|---------------|
| Company Name    | IPO Symbol        | Bid Lot       |
| IPO             | SUPREMEENG        | 40000         |
| Face Value      | Maximum Price     | Minimum Price |
| 10.00           | ₹ 32.00           | ₹ 27.00       |
| Cut Off Price   | IPO Start Date    | IPO End Date  |
| ₹ 32.00         | 20 July 2018      | 27 July 2018  |
| Discount Amount | Discount Category |               |
| NA              | -                 |               |

### 3. Post verification of details above

**Create Mandate**

TO

ABC Company  
xyzipo@bank Verified Merchant

Mandate Amount  
₹ 40000.00

The Amount entered will be blocked immediately & debited from payer account as per your Mandate inputs

Frequency  
ONETIME

Validity  
Start Date 20 JULY 2018 End Date 27 JULY 2018

Users account will be debited within validity period.

REMARKS  
Application no 80001854

Click here to view the attachment

PROCEED

### 4. Pre-confirmation page

Please check the below details as the amount will be blocked for the validity period and will be debited as per the mandate inputs. In case of non-execution of the Mandate, the amount will be unblocked

**Mandate Details**

To  
ABC Company  
xyzipo@bank

AMOUNT  
₹ 0000.00

FREQUENCY  
ONETIME

VALIDITY  
20 JULY 2018 to 27 JULY 2018

REMARKS  
Application no 80001854

CANCEL CONFIRM

- (b) QIB and NII Bidders may submit the Bid cum Application Form either
- to SCSB in physical or electronic mode through the internet banking facility offered by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Bid cum Application Form, or
  - in physical mode to any Designated Intermediary.
- (c) Bidders must specify the Bank Account number, or the UPI ID, as applicable, in the Bid cum Application Form. The Bid cum Application Form submitted by a Bidder and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted.
- (d) Bidders should note that application made using third party UPI ID or ASBA Bank account are liable to be rejected.

- (e) NRIs applying in the Issue through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III.
- (f) Bidders shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the ASBA Account.
- (g) Bidders (Other than RIBs bidding through the non- UPI mechanism) should submit the Bid cum Application Form only at the Bidding Centers, i.e., to the respective member of the Syndicate / Sub-Syndicate at the Specified Locations, the SCSBs, the Registered Broker at the Broker Centres, the RTA at the Designated CRTA Locations or CDP at the Designated CDP Locations. RIBs bidding through the non-UPI mechanism should either submit the physical Bid cum Application Form with the SCSBs or Designated Branches of SCSBs under Channel I or submit the Bid cum Application Form online using the facility of 3-in-1 type accounts under Channel II.
- (h) **Bidders (other than RIBs bidding through the non-UPI mechanism) bidding through Designated Intermediaries** other than a SCSB, should note that ASBA Forms submitted to such Designated Intermediary may not be accepted, if the SCSB where the ASBA Account, as specified in the Bid cum Application Form, is maintained has not named at least one branch at that location for such Designated Intermediary, to deposit ASBA Forms.
- (i) **Bidders bidding directly through the SCSBs** should ensure that the Bid cum Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- (j) Upon receipt of the Bid cum Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form.
- (k) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and for application directly submitted to SCSB by investor, may enter each Bid option into the electronic bidding system as a separate Bid.
- (l) If sufficient funds are not available in the ASBA Account, the designated Branch of the SCSB may not upload such the Bids on the Stock Exchange platform and such Bids are liable to be rejected.
- (m) Upon submission of a completed Bid cum Application Form each Bidder (not being a RIB who has opted for the UPI payment mechanism and provided a UPI ID with the Application Form) may be deemed to have agreed to block the entire Bid Amount and authorized the Designated Branch of the SCSB to block the Bid Amount specified in the Bid cum Application Form in the ASBA Account maintained with the SCSBs. For details regarding blocking of Application Amount for RIBs who have provided a UPI ID with the Application Form please refer to paragraph 4.1.7.4.
- (n) The Bid Amount may remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Bid, as the case maybe.
- (o) SCSBs bidding in the Issue must apply through an Account maintained with any other SCSB; else their Bids are liable to be rejected.

#### **4.1.7.3. Unblocking of ASBA Account**

- (a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB or the Sponsor Bank, as the case maybe, along with instructions to unblock the relevant ASBA Accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Bid, (ii) the amount to be transferred from the relevant ASBA Account to the Public Issue Account, for each Bid, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, (iv) the amount to be unblocked, if any, in case of partial allotments and (v) details of rejected ASBA Bids, if any, along with reasons for rejection and details of withdrawn or unsuccessful Bids, if any, to enable the SCSBs or the Sponsor Bank, as the case may be, to unblock the respective ASBA Accounts.

- (b) On the basis of instructions from the Registrar to the issue, the SCSBs or the Sponsor Bank, as the case may be, may transfer the requisite amount against each successful Bidder to the Public issue Account and may unblock the excess amount, if any, in the ASBA Account.
- (c) In the event of withdrawal or rejection of the Bid cum Application Form and for unsuccessful Bids, the Registrar to the Issue may give instructions to the SCSB or to the Sponsor Bank to revoke the mandate and, as the case may be, to unblock the Bid Amount in the relevant account within four Working Days of the Bid/ Issue Closing Date.

#### **4.1.7.4. Additional Payment Instructions for RIBs bidding through Designated Intermediaries (other than SCSBs) using the UPI mechanism**

- (a) Before submission of the application form with the Designated Intermediary (other than SCSBs), an RIB shall download the mobile app for UPI and create a UPI ID (xyz@bankname) of not more than 45 characters with its bank and link it to his/ her bank account where the funds equivalent to the application amount is available. RIBs shall ensure that the bank, with which it has its bank account, where the funds equivalent to the application amount is available for blocking has been notified as Issuer Banks for UPI. A list of such banks is available at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmlId=40>

It is clarified that if a RII makes an application through a UPI handle not covered in the prescribed list (as mentioned in the path above), such an application is liable to be rejected.

It is clarified that if a RII makes an application using a bank account of an SCSB or bank which is not covered in the prescribed list (as mentioned in the path above), such an application is liable to be rejected.

- (b) RIBs shall mention his / her UPI ID along with the bid details in the Bid cum Application Form in capital letters and submit the Bid cum Application Form to any of the Designated Intermediaries (other than SCSBs). It is clarified that if an RIB submits a third-party UPI ID instead of his/her own UPI ID in the Bid cum Application Form, the application is liable to be rejected.
- (d) The Designated Intermediary (other than SCSBs) upon receipt of the Bid cum Application Form will upload the bid details along with UPI ID in the stock exchange bidding platform.
- (e) Once the bid has been entered into the Stock Exchange bidding platform, the stock exchange will validate the PAN and Demat Account details of the RIB with the Depository. The Depository will validate the aforesaid details on a real time basis and send a response to the stock exchange which will be shared by the stock exchange with the respective Designated Intermediary through its bidding platform, for corrections, if any.
- (f) Once the bid details have been validated by the Depository, the stock exchange will, on a continuous basis, electronically share the bid details along with the UPI ID of the concerned RIB with the Sponsor Bank appointed by the Issuer.
- (g) The Sponsor Bank will validate the UPI ID of the RIB before initiating the Mandate request.
- (h) The Sponsor Bank after validating the UPI ID will initiate a UPI Mandate Request for valid UPI ID on the RIB which will be electronically received by the RIB as an SMS / intimation on his / her mobile number / mobile app associated with the UPI ID linked account. The RIB shall ensure that the details of the Bid are correct by opening the attachment in the UPI Mandate Request and then proceed to authorize the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, an RIB may be deemed to have verified the attachment containing the application details of the RIB in the UPI Mandate Request and have agreed to block the entire Bid Amount and authorized the Sponsor Bank to block the Bid Amount mentioned in the Bid Cum Application Form and subsequent debit in case of allotment.
- (i) Upon successful validation of the block request by the RIB, the said information would be electronically received by the RIB's bank, where the funds, equivalent to the application amount would get blocked in the UPI Linked Bank Account of the RIB. Intimation regarding confirmation of such blocking of funds in the UPI Linked Bank Account of the RIB would also be received by the RIB. Information on the block status request would be shared with the Sponsor Bank which in turn would share it with the stock exchange which in turn would share it

with the Registrar in the form of a file for the purpose of reconciliation and display it on the stock exchange bidding platform for the information of the Designated Intermediary.

- (j) RIBs may continue to modify or withdraw the Bid till the closure of the Bidding Period. For each modification of the Bid, the RIB will submit a revised Bid and will receive a new UPI Mandate Request from the Sponsor Bank to be validated as per the process indicated above.
- (k) RIBs to check the correctness of the details on the mandate received before approving the Mandate Request.
- (l) Post closure of the Issue, the stock exchange will share the Bid details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIBs using UPI ID.

#### **4.1.7.5. Discount (if applicable)**

- (m) The Discount is stated in absolute rupee terms.
- (n) Bidders applying under Retail Category, Retail Individual Shareholder and Employees under Employee Reservation Portion are only eligible for discount. For Discounts offered in the Issue, Bidders may refer to the RHP/Prospectus.
- (o) The Bidders entitled to the applicable Discount in the Issue may block their ASBA Account for an amount i.e., the Bid Amount less Discount (if applicable).

Bidder (other than employees) may note that in case the net amount blocked (post Discount) is more than two lakh Rupees, the Bidding system automatically considers such applications for allocation under Non-Institutional Category. These applications are neither eligible for Discount nor fall under Retail Category.

#### **4.1.8 FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS**

- (a) Only the First Bidder/Applicant is required to sign the Bid cum Application Form/Application Form. Bidders/Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- (b) The signature has to be correctly affixed in the authorization/undertaking box in the Bid cum Application Form/Application Form, or an authorisation has to be provided to the SCSB or using the UPI to the Sponsor Bank, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form/Application Form.
- (c) Bidders/Applicants must note that Bid cum Application Form/Application Form without signature of Bidder/Applicant and /or ASBA Account holder is liable to be rejected.

#### **4.1.9 ACKNOWLEDGEMENT AND FUTURE COMMUNICATION**

- (a) Bidders should ensure that they receive the Acknowledgment slip or the acknowledgement number duly signed and stamped by a Designated Intermediary, as applicable, for submission of the Bid cum Application Form.
- (b) All communications in connection with Bids/Applications made in the Issue should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of Allotted Equity Shares, unblocking of funds, the Bidders/Applicants should contact the Registrar to the Issue.
  - ii. In case of Bids submitted to the Designated Branches of the SCSBs, the Bidders/Applicants should contact the relevant Designated Branch of the SCSB.
  - iii. In case of queries relating to uploading of Syndicate ASBA Bids, the Bidders/Applicants should contact the relevant Syndicate Member/Sub-Syndicate Member.

- iv. In case of queries relating to uploading of Bids by a Designated Intermediary, the Bidders/Applicants should contact the relevant Designated Intermediary.
  - v. In case of queries relating to uploading of Bids through the UPI Mechanism, the Bidders/Applicants should contact the Designated Intermediary.
  - vi. Bidder/Applicant may contact the Company Secretary and Compliance Officer or BRLM(s) in case of any other complaints in relation to the Issue.
- (c) The following details (as applicable) should be quoted while making any queries –
- i. full name of the sole or First Bidder/Applicant, Bid cum Application Form number, Applicants'/Bidders' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on application.
  - ii. name and address of the Designated Intermediary, where the Bid was submitted along with the acknowledgment slip from Designated Intermediary or
  - iii. Bids, ASBA Account number or the UPI ID (for RIBs who make the payment of Bid Amount through the UPI mechanism) linked to the ASBA Account where the Bid Amount was blocked

For further details, Bidder/Applicant may refer to the RHP/Prospectus and the Bid cum Application Form.

#### **4.2 INSTRUCTIONS FOR FILING THE REVISION FORM**

- (a) During the Bid/ Issue Period, any Bidder/Applicant (other than QIBs and NIIIs, who can only revise their bid upwards) who has registered his or her interest in the Equity Shares at a particular price level is free to revise his or her Bid within the Price Band using the Revision Form, which is a part of the Bid cum Application Form.
- (b) RIB may revise their Bids or withdraw their bids until Bid/ Issue Closing date.
- (c) Revisions can be made in both the desired number of Equity Shares and the Bid Amount by using the Revision Form.
- (d) The Bidder/Applicant can make this revision any number of times during the Bid/ Issue Period. However, for any revision(s) in the Bid, the Bidders/Applicants will have to use the services of the same Designated Intermediary through which such Bidder/Applicant had placed the original Bid. It is clarified that RIBs whose original Bid is made using the UPI mechanism, can make revision(s) to their Bid using the UPI mechanism only, whereby each time the Sponsor Bank will initiate a new UPI Mandate Request. Bidders/Applicants are advised to retain copies of the blank Revision Form and the Bid(s) must be made only in such Revision Form or copies thereof.

A sample revision form is reproduced below: **For Residents**

|                                 |  |  |
|---------------------------------|--|--|
| <b>COMMON BID REVISION FORM</b> | <b>GOYAL SALT LIMITED- INITIAL PUBLIC OFFER - R</b><br>Registered & Corporate Office: Plot No. 229-230, Guru Jambheshwar Nagar, Lane No. 7 Gandhi Path, Vaishali Nagar, Jaipur 302021 Rajasthan, India<br>Tel: +91 - 9116544418, Fax: Not Available, Email: <a href="mailto:cs@goysalt.in">cs@goysalt.in</a> Website: <a href="http://www.goysalt03d.com">www.goysalt03d.com</a><br>CIN: U24298RJ2010PLC033409 | <b>FOR RESIDENT INDIAN, QIB, ELIGIBLE NRI: APPLYING ON A NON-REPATRIATION BASIS</b>  |
|                                 | <b>To</b><br><b>THE BOARD OF DIRECTORS</b><br><b>GOYAL SALT LIMITED</b>  | <div style="border: 1px solid black; padding: 2px; text-align: center;">100 % BOOK BUILT ISSUE</div> <div style="border: 1px solid black; padding: 2px; text-align: center;">ISIN: INE0QFE01017</div> <div style="display: flex; justify-content: space-between; align-items: center;"> <div>                         Bid Cum Application Form No. <span style="border: 1px solid black; display: inline-block; width: 150px; height: 20px; vertical-align: middle;"></span> </div> </div> |

|  |  |   |
|--|--|---|
| <b>SYNDICATE MEMBER'S STAMP &amp; CODE</b><br><br><b>SUB SYNDICATE / SUB AGENT STAMP &amp; CODE</b><br><br><b>BANK BRANCH SERIAL NO.</b> | <b>BROKERS/SCSB/CDP/RTA STAMP &amp; CODE</b><br><br><b>ESCROW BANK/SCSB BRANCH STAMP &amp; CODE</b><br><br><b>REGISTRAR'S/SCSB SERIAL NO</b> | <b>1. NAME &amp; CONTACT DETAILS OF SOLE/FIRST BIDDER</b><br>Mr./Ms. <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span><br>Address: <span style="border: 1px solid black; display: inline-block; width: 150px; height: 15px;"></span><br>Email: <span style="border: 1px solid black; display: inline-block; width: 150px; height: 15px;"></span><br>Tel. No (with STD code)/Mobile: <span style="border: 1px solid black; display: inline-block; width: 150px; height: 15px;"></span><br><b>2. PAN SOLE / FIRST BIDDER</b><br><span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span><br><b>3. BIDDERS DEPOSITORY ACCOUNTS DETAILS</b> <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL<br><small>For NSDL, enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL, enter 16 Digit Client ID</small> |
|--|--|---|

|                              |  |   |   |   |   |   |   |   |           |                         |
|------------------------------|--|---|---|---|---|---|---|---|-----------|-------------------------|
| <b>PLEASE CHANGE MY BID</b>  |  |   |   |   |   |   |   |   |           |                         |
| Price Band: ₹ 36/- to ₹ 38/- |  |   |   |   |   |   |   |   |           |                         |
| Bid Options                  | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of 3000 Equity Shares) |   |   |   |   |   |   | Price per Equity Share (₹) / "Cut-off" (In Figures) (Price in Multiple of ₹ 1/- only) |           |                         |
|                              | 8  | 7 | 6 | 5 | 4 | 3 | 2 | 1   | Bid Price | Retail Discount, if any |
|                              |  |   |   |   |   |   |   |   | 4         | 3                       |
|                              |  |   |   |   |   |   |   |   | 2         | 1                       |
| Options                      |  |   |   |   |   |   |   |   |           |                         |
| (OR) Options 2               |  |   |   |   |   |   |   |   |           |                         |
| (OR) Options 3               |  |   |   |   |   |   |   |   |           |                         |

|   |  |   |   |   |   |   |   |   |           |                         |
|---|--|---|---|---|---|---|---|---|-----------|-------------------------|
| <b>5. TO (REVISED BID) (Only Retail individual Bidders can BID at "Cut-Off")</b>      |  |   |   |   |   |   |   |   |           |                         |
| Price per Equity Share (₹) / "Cut-off" (In Figures) (Price in Multiple of ₹ 1/- only) |  |   |   |   |   |   |   |   |           |                         |
| Bid Options   | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of 3000 Equity Shares) |   |   |   |   |   |   | Price per Equity Share (₹) / "Cut-off" (In Figures) (Price in Multiple of ₹ 1/- only) |           |                         |
|   | 8  | 7 | 6 | 5 | 4 | 3 | 2 | 1   | Bid Price | Retail Discount, if any |
|   |  |   |   |   |   |   |   |   | 4         | 3                       |
|   |  |   |   |   |   |   |   |   | 2         | 1                       |
| Options   |  |   |   |   |   |   |   |   |           |                         |
| (OR) Options 2  |  |   |   |   |   |   |   |   |           |                         |
| (OR) Options 3  |  |   |   |   |   |   |   |   |           |                         |

|   |  |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|--|
| <b>6. PAYMENT DETAILS</b>   |  |  |  |  |  |  |  |  |  |
| PAYMENT OPTION: FULL PAYMENT <input type="checkbox"/> PART PAYMENT <input checked="" type="checkbox"/>  |  |  |  |  |  |  |  |  |  |
| Additional Amount Blocked (₹) in figures: <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span> (₹) in words: <span style="border: 1px solid black; display: inline-block; width: 150px; height: 15px;"></span> |  |  |  |  |  |  |  |  |  |
| ASBA BANK A/c No. <span style="border: 1px solid black; display: inline-block; width: 150px; height: 15px;"></span>   |  |  |  |  |  |  |  |  |  |
| Bank Name & Branch <span style="border: 1px solid black; display: inline-block; width: 150px; height: 15px;"></span>  |  |  |  |  |  |  |  |  |  |
| UPI ID <span style="border: 1px solid black; display: inline-block; width: 150px; height: 15px;"></span>  |  |  |  |  |  |  |  |  |  |
| <small>(Maximum 45 Characters)</small>  |  |  |  |  |  |  |  |  |  |

I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID REVISION FORM AND THE ATTACHED ABBREVED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC OFFER'S ("GID") AND HEREBY AGREE AND CONFIRM THE 'BIDDERS UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID REVISION FORM GIVEN OVERLEAF.

|   |   |   |
|---|---|---|
| <b>7A. SIGNATURE OF SOLE/ FIRST BIDDER</b><br><br>Date: _____ | <b>7B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b><br>I/We authorize the SCSB to do all acts as are necessary to make this Application in the line<br>1) _____<br>2) _____<br>3) _____ | <b>SYNDICATE MEMBER/BROKER / SCSB / CDP / RTA STAMP (Acknowledging upload of Bid in Stock Exchange system)</b><br><br><div style="border: 1px solid black; height: 100px;"></div> |
|---|---|---|

**TEAR HERE**

|  |  |  |   |
|--|--|--|---|
|  | <b>GOYAL SALT LIMITED - BID REVISION FORM - INITIAL PUBLIC OFFER - R</b> | <b>Acknowledgement Slip for Syndicate / Registered Broker/SCSB/CDP/RTA</b>   | <b>Bid Cum Application Form No.</b> <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span> |
| DP ID / CL ID <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>                            |  | PAN of Sole / First Bidder <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span> |   |
| Additional Amount Blocked (₹ in figures) <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span> |  | Bank Name & Branch <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>         |   |
| ASBA Bank A/c No./UPI ID <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>                 |  | <b>Stamp &amp; Signature of SCSB Branch</b><br><br><div style="border: 1px solid black; height: 50px;"></div>                |   |
| Received from Mr./Ms./M/s. <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>               |  |  |   |
| Telephone / Mobile <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>                       |  | Email <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>                      |   |

**TEAR HERE**

|   |                                  |   |                                    |
|---|----------------------------------|---|------------------------------------|
| <b>Goyal Salt Limited-Revision - R</b>  | Option 1    Option 2    Option 3 | <b>Stamp &amp; Signature of Syndicate Member / Registered Broker / SCSB / CDP / RTA</b>   | <b>Name of Sole / First Bidder</b> |
| No. of Equity Shares <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>          |                                  | <div style="border: 1px solid black; height: 50px;"></div>  |                                    |
| Bid Price <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>                     |                                  |   |                                    |
| Additional Amount Blocked (₹) <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span> |                                  | <b>Acknowledgment Slip for Bidder</b><br><br><div style="border: 1px solid black; height: 50px;"></div>                           |                                    |
| ASBA Bank A/c No. / UPI ID <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>    |                                  |   |                                    |
| Bank Name & Branch: <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span>           |                                  | <b>Bid Cum Application Form</b> <span style="border: 1px solid black; display: inline-block; width: 100px; height: 15px;"></span> |                                    |



A sample revision form is reproduced below: **For Non-Residents**

|                                |   |  |
|--------------------------------|---|--|
| COMMON BID<br>REVISION<br>FORM | <b>GOYAL SALT LIMITED- INITIAL PUBLIC OFFER - NR</b>  | FOR NON-RESIDENT<br>INDIAN, QIB, ELIGIBLE<br>NRI: APPLYING ON A<br>NON-REPATRIATION<br>BASIS |
|                                | <b>Registered &amp; Corporate Office:</b> Plot No. 229-230, Guru Jambheshwar Nagar, Lane No. 7 Gandhi Path, Vaishali Nagar,<br>Jaipur 302021 Rajasthan, India<br><b>Tel:</b> +91 - 9116544418, <b>Fax:</b> Not Available, <b>Email:</b> cs@goyalsalt.in <b>Website:</b> www.goyalsaltind.com<br><b>CIN:</b> U24298RJ2010PLC033409 |  |



To  
**THE BOARD OF DIRECTORS**  
**GOYAL SALT LIMITED**

**100% BOOK BUILT ISSUE**

**ISIN: INE0QFE01017**

Bid Cum  
Application  
Form No.

|   |   |  |
|---|---|--|
| <b>SYNDICATE MEMBER'S STAMP &amp; CODE</b>      | <b>BROKERS/SCSB/CDP/RTA STAMP &amp; CODE</b>    | <b>1. NAME &amp; CONTACT DETAILS OF SOLE/FIRST BIDDER</b><br>Mr./Ms. _____<br>Address: _____<br>Email: _____<br>Tel No (with STD code)/Mobile: _____<br><b>2. PAN SOLE / FIRST BIDDER</b><br>_____<br><b>3. BIDDERS DEPOSITORY ACCOUNTS DETAILS</b> <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL<br><small>For NSDL, enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL, enter 16 Digit Client ID</small> |
| <b>SUB SYNDICATE/SUB AGENT STAMP &amp; CODE</b> | <b>ESCROW BANK/SCSB BRANCH STAMP &amp; CODE</b> |  |
| <b>BANK BRANCH SERIAL NO.</b>                   | <b>REGISTRAR'S/SCSB SERIAL NO.</b>              |  |
|   |   |  |

| PLEASE CHANGE MY BID                  |  |   |   |   |   |   |   |   |           |                              |   |   |                         |   |   |   |           |   |   |  |                                |
|---------------------------------------|--|---|---|---|---|---|---|---|-----------|------------------------------|---|---|-------------------------|---|---|---|-----------|---|---|--|--------------------------------|
| 4. FROM (AS PER LAST BID OR REVISION) |  |   |   |   |   |   |   |   |           | Price Band: ₹ 36/- to ₹ 38/- |   |   |                         |   |   |   |           |   |   |  |                                |
| Bid Options                           | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of 3000 Equity Shares) |   |   |   |   |   |   |   | Bid Price |                              |   |   | Retail Discount, if any |   |   |   | Net Price |   |   |  | "Cut - Off"<br>(Please ✓ Tick) |
|                                       | 8  | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 4         | 3                            | 2 | 1 | 3                       | 2 | 1 | 4 | 3         | 2 | 1 |  |                                |
| Options                               |  |   |   |   |   |   |   |   |           |                              |   |   |                         |   |   |   |           |   |   |  |                                |
| (OR) Options 2                        |  |   |   |   |   |   |   |   |           |                              |   |   |                         |   |   |   |           |   |   |  |                                |
| (OR) Options 3                        |  |   |   |   |   |   |   |   |           |                              |   |   |                         |   |   |   |           |   |   |  |                                |

| 5. TO (REVISED BID) (Only Retail individual Bidders can BID at "Cut-Off")                  |  |   |   |   |   |   |   |   |           |   |   |   |                         |   |   |   |           |   |   |  |                                |
|--|--|---|---|---|---|---|---|---|-----------|---|---|---|-------------------------|---|---|---|-----------|---|---|--|--------------------------------|
| No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of 3000 Equity Shares) |  |   |   |   |   |   |   |   |           | Price per Equity Share (₹) / "Cut-off" (In Figures) (Price in Multiple of ₹ 1/- only) |   |   |                         |   |   |   |           |   |   |  |                                |
| Bid Options  | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of 3000 Equity Shares) |   |   |   |   |   |   |   | Bid Price |   |   |   | Retail Discount, if any |   |   |   | Net Price |   |   |  | "Cut - Off"<br>(Please ✓ Tick) |
|  | 8  | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 4         | 3   | 2 | 1 | 3                       | 2 | 1 | 4 | 3         | 2 | 1 |  |                                |
| Options  |  |   |   |   |   |   |   |   |           |   |   |   |                         |   |   |   |           |   |   |  |                                |
| (OR) Options 2   |  |   |   |   |   |   |   |   |           |   |   |   |                         |   |   |   |           |   |   |  |                                |
| (OR) Options 3   |  |   |   |   |   |   |   |   |           |   |   |   |                         |   |   |   |           |   |   |  |                                |

| 6. PAYMENT DETAILS  |  |  |  |  |  |  |  |  |  | PAYMENT OPTION: FULL PAYMENT <input type="checkbox"/> PART PAYMENT <input checked="" type="checkbox"/> |  |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Additional Amount Blocked (₹) in figures: _____ (₹) in words: _____ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ASBA BANK A/c No. _____   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bank Name & Branch _____  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OR _____  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| UPI ID _____<br>(Maximum 45 Characters)                             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID REVISION FORM AND THE ATTACHED ABBREVED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC OFFERS ("GID") AND HEREBY AGREE AND CONFIRM THE "BIDDERS UNDERTAKING" AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID REVISION FORM GIVEN OVERLEAF.

|   |   |  |
|---|---|--|
| <b>7A. SIGNATURE OF SOLE / FIRST BIDDER</b> | <b>7B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b><br><small>I/We authorize the SCSB to do all acts as are necessary to make the Application in the form e</small> | <b>SYNDICATE MEMBER/BROKER / SCSB / CDP / RTA STAMP (Acknowledging upload of Bid in Stock Exchange system)</b> |
| Date: _____                                 | 1) _____<br>2) _____<br>3) _____  |  |

**TEAR HERE**



**GOYAL SALT LIMITED - BID REVISION FORM - INITIAL PUBLIC OFFER - NR**

Acknowledgement Slip for  
Syndicate Member Registered  
Broker/SCSB/CDP/RTA

Bid Cum Application  
No.

PAN of Sole / First Bidder

|   |                                 |   |
|---|---------------------------------|---|
| DP ID / CLID: _____                             | Bank Name & Branch: _____       | Stamp & Signature of SCSB Branch: _____ |
| Additional Amount Blocked (₹) in figures: _____ | ASBA Bank A/c No./UPI ID: _____ |   |
| Received from Mr./Ms./M/s. _____                |                                 |   |
| Telephone / Mobile: _____ Email: _____          |                                 |   |

**TEAR HERE**

|  |                               |          |          |  |                                |  |
|--|-------------------------------|----------|----------|--|--------------------------------|--|
| Goyal Salt Limited<br>Revision - NR                            | Option 1                      | Option 2 | Option 3 | Stamp & Signature of Syndicate Member / Registered Broker / SCSB / CDP / RTA | Name of Sole / First Bidder    |  |
|  | No. of Equity Shares          |          |          |  |                                |  |
|  | Bid Price                     |          |          |  |                                |  |
|  | Additional Amount Blocked (₹) |          |          |  |                                |  |
| ASBA Bank A/c No. / UPI ID: _____<br>Bank Name & Branch: _____ |                               |          |          |  | Acknowledgment Slip for Bidder |  |
|  |                               |          |          |  | Bid Cum Application Form       |  |

Important Note: Application made using third party UPI Id or ASBA Bank A/c are liable to be rejected.

**1 GOYAL SALT LIMITED**

Instructions to fill each field of the Revision Form can be found on the reverse side of the Revision Form. Other than instructions already highlighted at paragraph 4.1 above, point wise instructions regarding filling up various fields of the Revision Form are provided below:

**4.2.1 FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER/APPLICANT, PAN OF SOLE/FIRST BIDDER/APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER/APPLICANT**

Bidders/ Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

**4.2.2 FIELD 4 & 5: BID OPTIONS REVISION 'FROM' AND 'TO'**

- (a) Apart from mentioning the revised options in the Revision Form, the Bidder/Applicant must also mention the details of all the bid options given in his or her Bid cum Application Form or earlier Revision Form. Forexample, if a Bidder/Applicant has Bid for three options in the Bid cum Application Form and such Bidder/Applicant is changing only one of the options in the Revision Form, the Bidder/Applicant must still fill the details of the other two options that are not being revised, in the Revision Form. The Designated Intermediaries may not accept incomplete or inaccurate Revision Forms.
- (b) In case of revision, Bid options should be provided by Bidders/Applicants in the same order as provided in the Bid cum Application Form.
- (c) In case of revision of Bids by RIBs and Retail Individual Shareholders, such Bidders/Applicants should ensure that the Bid Amount, subsequent to revision, does not exceed ₹ 200,000/-. In case the Bid Amount exceeds ₹ 200,000/- due to revision of the Bid or for any other reason, the Bid may be considered, subject to eligibility, for allocation under the Non-Institutional Category, not being eligible for Discount (if applicable) and such Bid may be rejected if it is at the Cut-off Price. The Cut-off Price option is given only to the RIBs, Employees and Retail Individual Shareholders indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process.
- (d) In case of revision of Bids by Employees, such Bidders/Applicants should ensure that the Bid Amount, subsequent to revision, does not exceed ₹ 500,000/-.
- (e) If, however, the RIB does not either revise the Bid or make additional payment and the Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for shall be adjusted downwards for the purpose of allocation, such that no additional payment would be required from the RIB and the RIB is deemed to have approved such revised Bid at Cut-off Price.
- (f) In case of a downward revision in the Price Band, RIBs and Bids by Employees under the Reservation Portion, who have bid at the Cut-off Price could either revise their Bid or the excess amount paid at the time of Bidding will be unblocked.

**4.2.3 FIELD 6: PAYMENT DETAILS**

- (a) All Bidders/Applicants are required to authorize blocking of the full Bid Amount (less Discount (if applicable)) at the time of submitting the Bid Revision Form. In case of Bidders/Applicants specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three bid options at net price, i.e., Bid price less discount offered, if any.
- (b) Bidder/Applicant may Issue instructions to block the revised amount based on cap of the revised Price Band (adjusted for the Discount (if applicable)) in the ASBA Account of UPI Linked Bank Account, to the same Designated Intermediary through whom such Bidder/Applicant had placed the original Bid to enable the relevant bank to block the additional Bid Amount, if any.
- (c) In case of a downward revision in the Price Band, RIBs, Employees and Retail Individual Shareholders, who have bid at the Cut-off Price, could either revise their Bid or the excess amount paid at the time of Bidding may be unblocked.

#### 4.2.4 FIELD 7: SIGNATURES AND ACKNOWLEDGEMENTS

Bidders/ Applicants may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

#### 4.3 INSTRUCTIONS FOR FILING APPLICATION FORM IN ISSUE MADE OTHER THAN THROUGH THE BOOK BUILDING PROCESS (FIXED PRICE ISSUE)

##### 4.3.1 FIELDS 1, 2, 3: NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER/APPLICANT, PAN OF SOLE/FIRST BIDDER/APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER/APPLICANT

Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

##### 4.3.2 FIELD 4: PRICE, APPLICATION QUANTITY & AMOUNT

- (a) The Issuer may mention Price or Price Band in the draft Prospectus. However, a prospectus registered with RoC contains one price or coupon rate (as applicable).
- (b) **Minimum Application Value and Bid Lot:** The Issuer in consultation with the Book Running Lead Manager to the Issue (BRLM) may decide the minimum number of Equity Shares for each Bid to ensure that the minimum application value is ₹ 1,00,000/-. The minimum Lot size is accordingly determined by an Issuer on basis of Issue Price.
- (c) Applications by RIBs and Retail Individual Shareholders, must be for such number of shares so as to ensure that the application amount less Discount (as applicable), payable does not exceed ₹ 200,000/-.
- (d) Applications by Employees must be for such number of shares that the application amounts less Discount (as applicable), payable does not exceed ₹ 500,000/-.
- (e) Applications by other investors must be for such minimum number of shares such that the application amount exceeds ₹ 200,000/- and in multiples of such number of Equity Shares thereafter, as may be disclosed in the application form and the Prospectus, or as advertised by the Issuer, as the case may be.
- (f) An application cannot be submitted for more than the Issue size.
- (g) The maximum application by any Applicant should not exceed the investment limits prescribed for them under the applicable laws.
- (h) **Multiple Applications:** An Applicant should submit only one Application Form. Submission of a second Application Form to either the same or other SCSB and duplicate copies of Application Forms bearing the same application number shall be treated as multiple applications and are liable to be rejected.
- (i) For details regarding the procedures to be followed by the Registrar to detect multiple applications, Applicants should refer to paragraphs 4.1.4.2(b) and 4.1.4.2(c).

##### 4.3.3 FIELD NUMBER 5: CATEGORY OF APPLICANTS

- (a) The categories of applicants identified as per the SEBI ICDR Regulations for the purpose of Bidding, allocation and Allotment in the Issue are RIBs, individual applicants other than RIB's and other investors (including corporate bodies or institutions, irrespective of the number of specified securities applied for).
- (b) An Issuer can make reservation for certain categories of Applicants permitted under the SEBI ICDR Regulations. For details of any reservations made in the Issue, applicants may refer to the Red Herring Prospectus/Prospectus.
- (c) The SEBI ICDR Regulations specify the allocation or Allotment that may be made to various categories of applicants in an Issue depending upon compliance with the eligibility conditions. Details pertaining to

allocation are disclosed on reverse side of the Revision Form. For Issue specific details in relation to allocation applicant may refer to the Red Herring Prospectus/Prospectus.

#### 4.3.4 FIELD NUMBER 6: INVESTOR STATUS

Applicants should refer to instructions contained in paragraphs 4.1.6.

#### 4.3.5 FIELD 7: PAYMENT DETAILS

- (a) Bidders are required to enter either the ASBA Bank account details or the UPI ID in this field. In case the Bidder doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. **For application submitted to Designated Intermediaries (other than SCSBs), Bidder providing both the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application.**
- (b) All Applicants (other than Anchor Investors) are required to make use of ASBA for applying in the Issue.
- (c) RIBs applying through Designated Intermediaries (other than SCSBs) may make use of the UPI mechanism for applying in the Issue. If RIBs are applying in the Issue through non-UPI mechanism, then it shall either submit physical Bid cum Application Form with the SCSBs or the Designated Branches of the SCSBs under Channel I or submit the Bid cum Application Form online using the facility of 3-in1 type accounts under Channel II.
- (d) Application Amount cannot be paid in cash, cheques or demand drafts through money order or through postal order or through stock invest.

##### 4.3.11.1 Payment instructions for Applicants

Applicants should refer to instructions contained in paragraphs 4.1.7.2.

##### 4.3.11.2 Unblocking of ASBA Account

Applicants should refer to instructions contained in paragraphs 4.1.7.3.

##### 4.3.11.3 Additional Payment Instructions for RIBs bidding through Designated Intermediaries (other than SCSBs) using the UPI mechanism

Applicants should refer to instructions contained in paragraphs 4.1.7.4.

##### 4.3.11.4 Discount (if applicable)

Applicants should refer to instructions contained in paragraphs 4.1.7.5.

#### 4.3.12 FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS & ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

Applicants should refer to instructions contained in paragraphs 4.1.8 & 4.1.9.

#### 4.4 SUBMISSION OF BID CUM APPLICATION FORM/ REVISION FORM/ APPLICATION FORM

- 4.4.1 Bidders/Applicants may submit completed Bid-cum-application form / Revision Form in the following manner: -

| Mode of Application               | Submission of Bid cum Application Form  |
|-----------------------------------|---|
| Anchor Investors Application Form | To one of the Book Running Lead Managers at the Specified Locations mentioned in the Bid cum Application Form |
| All Applications (other           | a) To members of the Syndicate in the Specified Locations or Registered                                       |

| Mode of Application                                       | Submission of Bid cum Application Form   |
|---|--|
| than Anchor Investors)                                    | Brokers at the Broker Centres or the CRTAs at the Designated RTA Locations or the CDPs at the Designated CDP Locations; and<br>b) To the Designated Branches of the SCSBs where the ASBA Account is maintained |
| Applications from RIBs applying through UPI mechanism     | a) To members of the Syndicate in the Specified Locations or Registered Brokers at the Broker Centres or the CRTAs at the Designated RTA Locations or the CDPs at the Designated CDP Locations; and            |
| Applications from RIBs applying through non-UPI mechanism | a) To the Designated Branches of the SCSBs where the ASBA Account is maintained.<br>b) To the Brokers providing the facility of linked online trading, demat and bank account (3-in-1 type accounts) online    |

- (a) Bidders/Applicants should submit the Revision Form to the same Designated Intermediary through which such Bidder/Applicant had submitted the original Bid.
- (b) Upon submission of the Bid-cum-Application Form, the Bidder/Applicant will be deemed to have authorized the Issuer to make the necessary changes in the RHP and the Bid cum Application Form as would be required for filing Prospectus with the Registrar of Companies (RoC) and as would be required by the RoC after such filing, without prior or subsequent notice of such changes to the relevant Bidder/Applicant.
- (c) Upon determination of the Issue Price and filing of the Red Herring Prospectus and Prospectus with the RoC, the Bid-cum-Application Form will be considered as the application form.

## SECTION 5: ISSUE PROCEDURE IN BOOK BUILT ISSUE

Book Building, in the context of the Issue, refers to the process of collection of Bids within the Price Band or above the Floor Price and determining the Issue Price based on the Bids received as detailed in Schedule XIII of SEBI ICDR Regulations. The Issue Price is finalised after the Bid/ Issue Closing Date. Valid Bids received at or above the Issue Price are considered for allocation in the Issue, subject to applicable regulations and other terms and conditions.

### 5.1 SUBMISSION OF BIDS

- (a) During the Bid/ Issue Period, ASBA Bidders/Applicants may approach any of the Designated Intermediary to register and submit their Bids. Anchor Investors who are interested in subscribing for the Equity Shares should approach one of the BRLM on the Anchor Investor Bidding Date to register and submit their Bid.
- (b) In case of Bidders/Applicants (excluding NIIs and QIBs) bidding at Cut-off Price, the Bidders/Applicants may instruct the SCSBs or the Sponsor Bank, as applicable, to block Bid Amount based on the Cap Price less discount (if applicable).
- (c) For details of the timing on acceptance and upload of Bids in the Stock Exchange(s) Platform Bidders/Applicants are requested to refer to the RHP.

### 5.2 ELECTRONIC REGISTRATION OF BIDS

- (a) The Designated Intermediary may register the Bids using the on-line facility of the Stock Exchange(s). The Designated Intermediaries can also set up facilities for off-line electronic registration of Bids, subject to the condition that they may subsequently upload the off-line data file into the on-line facilities for Book Building on a regular basis before the closure of the Issue.
- (b) On the Bid/ Issue Closing Date, the Designated Intermediaries may upload the Bids till such time as may be permitted by the Stock Exchange(s).
- (c) Only Bids that are uploaded on the Stock Exchange(s) Platform would be considered for allocation/ Allotment. In Phase I, the Designated Intermediaries are given time till 1:00 pm on the day following the Bid/ Issue Closing Date to modify select fields uploaded in the Stock Exchange Platform during the Bid/ Issue Period after which

the Stock Exchange(s) send the bid information to the Registrar to the Issue for further processing.

### **5.3 BUILD UP OF THE BOOK**

- (a) Bids received from various Bidders/Applicants through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchange(s) on a regular basis. The book gets built up at various price levels. This information may be available with the BRLMs at the end of the Bid/ Issue Period.
- (b) Based on the aggregate demand and price for Bids registered on the Stock Exchange(s) Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchange(s) may be made available at the Bidding centres during the Bid/ Issue Period.

### **5.4 WITHDRAWAL OF BIDS**

- (a) RIBs can withdraw their Bids until Bid/ Issue Closing Date. In case a RIB wishes to withdraw the Bid, the same can be done by submitting a request for the same to the concerned Designated Intermediary, who shall do the requisite, including unblocking of the funds in the ASBA Account.
- (b) The Registrar to the Issue shall give instruction to the SCSB or the Sponsor Bank, as applicable, for unblocking the ASBA Account upon or after the finalization of basis of Allotment. QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.

### **5.5 REJECTION & RESPONSIBILITY FOR UPLOAD OF BIDS**

- (a) The Designated Intermediaries are individually responsible for the acts, mistakes or errors or omission in relation to:
  - i. the Bids accepted by the Designated Intermediary;
  - ii. the Bids (including the UPI ID, as applicable) uploaded by the Designated Intermediary; and
  - iii. the Bid cum application forms accepted but not uploaded by the Designated Intermediaries.
- (b) The BRLMs and their affiliate Syndicate Members, as the case may be, may reject Bids if all the information required is not provided and the Bid cum Application Form is incomplete in any respect.
- (c) The SCSBs or the Sponsor Bank, as applicable, shall have no right to reject Bids, except in case of unavailability of adequate funds in the ASBA Account or on technical grounds.
- (d) In case of QIB Bidders, only the (i) SCSBs (for Bids other than the Bids by Anchor Investors); and (ii) BookRunning Lead Managers and their affiliate Syndicate Members (only in the specified locations) have the right to reject bids. However, such rejection shall be made at the time of receiving the Bid and only after assigning a reason for such rejection in writing.
- (e) All bids by QIBs, NIIs & RIBs Bids can be rejected on technical grounds listed herein.

#### **5.5.1 GROUNDS FOR TECHNICAL REJECTIONS**

Bid cum Application Forms/Application Form can be rejected on the below mentioned technical grounds either at the time of their submission to any of the Designated Intermediaries, or at the time of finalisation of the Basis of Allotment. Bidders/Applicants are advised to note that the Bids/Applications are liable to be rejected, inter-alia, on the following grounds, which have been detailed at various places in this GID: -

- 1 Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- 2 In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;

- 3 Bids by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- 4 PAN not mentioned in the Application Form;
- 5 Bids at a price less than the Floor Price and Bids at a price more than the Cap Price;
- 6 GIR number furnished instead of PAN;
- 7 Bids for lower number of Equity Shares than specified for that category of investors;
- 8 Bids at Cut-Off Price by NIIs;
- 9 Bids for number of Equity Shares which are not in multiples of the Equity Shares as specified in the Red Herring Prospectus;
- 10 The amounts mentioned in the Bid cum Application Form/Application Form does not tally with the amount payable for the value of the Equity Shares Bid/Applied for;
- 11 Bids for lower number of Equity Shares than the minimum specified for that category of investors;
- 12 Category not ticked;
- 13 Multiple Bids as defined in the Red Herring Prospectus;
- 14 In case of Bids under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- 15 Bids accompanied by stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- 16 Signature of sole Bidder is missing;
- 17 Bid cum Application Forms are not delivered by the Bidders within the time prescribed as per the Bid cum Application Forms, Bid/ Issue Opening Date advertisement and the Red Herring Prospectus and as per the instructions in the Red Herring Prospectus and the Bid cum Application Forms;
- 18 In case, no corresponding record is available with the Depositories that matches three parameters namely, names of the Bidders (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- 19 Bids for amounts greater than the maximum permissible amounts prescribed by the regulations;
- 20 Bids by OCBs;
- 21 Bids by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- 22 Inadequate funds in the bank account to block the Bid Amount specified in the Bid cum Application Form/Application Form at the time of blocking such Bid Amount in the bank account;
- 23 Bids not uploaded on the terminals of the Stock Exchange; and
- 24 Where no confirmation is received from SCSB for blocking of funds;
- 25 Bids by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Bid cum Application Form /Application Form. Bids not duly signed by the sole/First Bidder.

- 26 Bids by any persons outside India if not in compliance with applicable foreign and Indian laws;
- 27 Bids that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- 28 Bids by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- 29 Bids by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- 30 ASBA Account number or UPI ID not mentioned or incorrectly mentioned in the Bid cum Application Form/Application Form;
- 31 Submission of Bid cum Application Forms/Application Form using third party ASBA Bank Account;
- 32 Submission of more than one Bid cum Application Form per UPI ID by RIBs bidding through Designated Intermediaries;
- 33 In case of Bids by RIBs (applying through the UPI mechanism), the UPI ID mentioned in the Bid cum Application Form is linked to a third-party bank account;
- 34 The UPI Mandate is not approved by Retail Individual Bidder; and
- 35 The original Bid/Application is made using the UPI mechanism and revision(s) to the Bid/Application is made using ASBA either physically or online through the SCSB, and vice-versa.

#### 5.5.2 BASIS OF ALLOCATION

- (a) The SEBI ICDR Regulations specify the allocation or Allotment that may be made to various categories of Bidders/Applicants in an Issue depending on compliance with the applicable eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the RHP / Prospectus. For details in relation to allocation, the Bidder/Applicant may refer to the RHP / Prospectus.
- (b) Under-subscription in any category (except QIB category) is allowed to be met with spill-over from any other category or combination of categories at the discretion of the Issuer and in consultation with the BRLMs and the Designated Stock Exchange and in accordance with the SEBI ICDR Regulations. Unsubscribed portion in QIB Category is not available for subscription to other categories.
- (c) In case of under subscription in the Net Issue, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Net Issue. For allocation in the event of an under-subscription applicable to the Issuer, Bidders/Applicants may refer to the RHP.

#### (d) Illustration of the Book Building and Price Discovery Process

*Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors.*

Bidders can bid at any price within the price band. For instance, assume a price band of ₹ 20 to ₹ 24 per share, issue size of 3,000 equity shares and receipt of five bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the equity shares of the issuer at various prices and is collated from bids received from various investors.

| Bid Quantity | Bid Amount (₹) | Cumulative Quantity | Subscription |
|--------------|----------------|---------------------|--------------|
| 500          | 24             | 500                 | 16.67%       |
| 1,000        | 23             | 1,500               | 50.00%       |
| 1,500        | 22             | 3,000               | 100.00%      |
| 2,000        | 21             | 5,000               | 166.67%      |
| 2,500        | 20             | 7,500               | 250.00%      |



The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Issue the desired number of equity shares is the price at which the book cuts off, i.e., ₹ 22.00 in the above example. The issuer, in consultation with the Book Running Lead Managers, may finalise the Issue Price at or below such cut-off price, i.e., at or below ₹ 22.00. All bids at or above this Issue Price and cut-off bids are valid bids and are considered for allocation in the respective categories.

**(e) Alternate Method of Book Building**

In case of FPOs, Issuers may opt for an alternate method of Book Building in which only the Floor Price is specified for the purposes of Bidding ("**Alternate Book Building Process**").

The Issuer may specify the Floor Price in the RHP or advertise the Floor Price at least one Working Day prior to the Bid/ Issue Opening Date. QIBs may Bid at a price higher than the Floor Price and the Allotment to the QIBs is made on a price priority basis. The Bidder with the highest Bid Amount is allotted the number of Equity Shares Bid for and then the second highest Bidder is Allotted Equity Shares and this process continues until all the Equity Shares have been allotted. RIBs, NIIs and Employees are Allotted Equity Shares at the Floor Price and allotment to these categories of Bidders is made proportionately. If the number of Equity Shares Bid for at a price is more than available quantity then the Allotment may be done on a proportionate basis. Further, the Issuer may place a cap either in terms of number of specified securities or percentage of issued capital of the Issuer that may be Allotted to a single Bidder, decide whether a Bidder be allowed to revise the bid upwards or downwards in terms of price and/or quantity and also decide whether a Bidder be allowed single or multiple bids.

## **SECTION 6: ISSUE PROCEDURE IN FIXED PRICE ISSUE**

Applicants may note that there is no Bid cum Application Form in a Fixed Price Issue. As the Issue Price is mentioned in the Fixed Price Issue therefore on filing of the Prospectus with the RoC, the Application so submitted is considered as the application form.

Applicants may only use the specified Application Form for the purpose of making an application in terms of the Prospectus which may be submitted through the Designated Intermediary.

ASBA Applicants may submit an Application Form either in physical form to the Designated Intermediaries or in the electronic form to the SCSB or the Designated Branches of the SCSBs authorising blocking of funds that are available in the ASBA Account specified in the Application Form only. The Application Form is also made available on the websites of the Stock Exchange (s) at least one day prior to the Bid/ Issue Opening Date.

In a Fixed Price Offer, allocation in the Net Issue to the public category is made as follows: minimum fifty per cent to Retail Individual Bidders; and remaining to (i) individual investors other than Retail Individual Bidders; and (ii) other Applicants including corporate bodies or institutions, irrespective of the number of specified securities applied for. The unsubscribed portion in either of the categories specified above may be allocated to the Applicants in the other category.

For details of instructions in relation to the Application Form, Bidders/Applicants may refer to the relevant section of the GID.

## **SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT**

The Allotment of Equity Shares to Bidders/Applicants other than Retail Individual Bidders and Anchor Investors may be on proportionate basis. For Basis of Allotment to Anchor Investors, Bidders/Applicants may refer to RHP/Prospectus. No Retail Individual Bidder will be allotted less than the minimum Bid Lot subject to availability of shares in Retail Individual Bidder Category and the remaining available shares, if any will be allotted on a proportionate basis. The underwriting obligations shall be for the entire 100% of the Issue through the Issue document and shall not be restricted to the minimum subscription level.

### **7.1 ALLOTMENT TO RIBs**

Bids received from the RIBs at or above the Issue Price may be grouped together to determine the total demand under this category. If the aggregate demand in this category is less than or equal to the Retail Category at or above the Issue

Price, full Allotment may be made to the RIBs to the extent of the valid Bids. If the aggregate demand in this category is greater than the allocation in the Retail Category at or above the Issue Price, then the maximum number of RIBs who can be Allotted the minimum Bid Lot will be computed by dividing the total number of Equity Shares available for Allotment to RIBs by the minimum Bid Lot (**“Maximum RIB Allottees”**). The Allotment to the RIBs will then be made in the following manner:

- (a) In the event the number of RIBs who have submitted valid Bids in the Issue is equal to or less than Maximum RIB Allottees; (i) all such RIBs shall be Allotted the minimum Bid Lot; and (ii) the balance available Equity Shares, if any, remaining in the Retail Category shall be Allotted on a proportionate basis to the RIBs who have received Allotment as per (i) above for the balance demand of the Equity Shares Bid by them (i.e., who have Bid for more than the minimum Bid Lot).
- (b) In the event the number of RIBs who have submitted valid Bids in the Issue is more than Maximum RIB Allottees, the RIBs (in that category) who will then be Allotted minimum Bid Lot shall be determined on the basis of draw of lots.

## **7.2 ALLOTMENT TO NIIs**

Bids received from NIIs at or above the Issue Price may be grouped together to determine the total demand under this category. The Allotment to all successful NIIs may be made at or above the Issue Price. If the aggregate demand in this category is less than or equal to the Non-Institutional Category at or above the Issue Price, full Allotment may be made to NIIs to the extent of their demand. In case the aggregate demand in this category is greater than the Non-Institutional Category at or above the Issue Price, Allotment may be made on a proportionate basis up to a minimum of the Non-Institutional Category.

## **7.3 ALLOTMENT TO QIBs**

For the Basis of Allotment to Anchor Investors (if applicable), Bidders/Applicants may refer to the SEBI ICDR Regulations or RHP / Prospectus. Bids received from QIBs Bidding in the QIB Category (net of Anchor Portion) at or above the Issue Price may be grouped together to determine the total demand under this category. The QIB Category may be available for Allotment to QIBs who have Bid at a price that is equal to or greater than the Issue Price. Allotment may be undertaken in the following manner:

- (a) In the first instance allocation to Mutual Funds for up to 5% of the QIB Category may be determined as follows:
  - (i) In the event that Bids by Mutual Fund exceeds 5% of the QIB Category, allocation to Mutual Funds may be done on a proportionate basis for up to 5% of the QIB Category; (ii) In the event that the aggregate demand from Mutual Funds is less than 5% of the QIB Category then all Mutual Funds may get full allotment to the extent of valid Bids received above the Issue Price; and (iii) Equity Shares remaining unsubscribed, if any and not allocated to Mutual Funds may be available for allotment to all QIBs as set out at paragraph 7.4(b) below;
- (b) In the second instance, allotment to all QIBs may be determined as follows: (i) In the event of oversubscription in the QIB Category, all QIBs who have submitted Bids above the Issue Price may be Allotted Equity Shares on a proportionate basis for up to 95% of the QIB Category; (ii) Mutual Funds, who have received allocation as per (a) above, for less than the number of Equity Shares Bid for by them, are eligible to receive Equity Shares on a proportionate basis along with other QIBs; and (iii) Under-subscription below 5% of the QIB Category, if any, from Mutual Funds, may be included for allocation to the remaining QIBs on a proportionate basis.

## **7.4 ALLOTMENT TO ANCHOR INVESTOR (IF APPLICABLE)**

- (a) Allocation of Equity Shares to Anchor Investors at the Anchor Investor Issue Price will be at the discretion of the issuer subject to compliance with the following requirements:
  - i. not more than 60% of the QIB Category will be allocated to Anchor Investors;
  - ii. one-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors; and

iii. allocation to Anchor Investors shall be on a discretionary basis and subject to:

- a maximum number of two Anchor Investors for allocation up to ₹ 2 crores;
- a minimum number of two Anchor Investors and maximum number of 15 Anchor Investors for allocation of more than ₹ 2 crores and up to ₹ 25 crores, subject to minimum allotment of ₹ 1 crore per such Anchor Investor; and
- in case of allocation above ₹ 25 crores, a minimum number of five Anchor Investors and maximum number of 15 Anchor Investors for allocation upto ₹ 25 crores and an additional 10 Anchor Investors for every additional ₹ 25 crores or part thereof, subject to minimum allotment of ₹ 1 crore per such Anchor Investor.

- (b) A physical book is prepared by the Registrar on the basis of the Bid cum Application Forms received from Anchor Investors. Based on the physical book and at the discretion of the issuer in consultation with the BRLM(s), selected Anchor Investors will be sent a CAN and if required, a revised CAN.
- (c) **In the event that the Issue Price is higher than the Anchor Investor Issue Price:** Anchor Investors will be sent a revised CAN within one day of the Pricing Date indicating the number of Equity Shares allocated to such Anchor Investor and the pay-in date for payment of the balance amount. Anchor Investors are then required to pay any additional amounts, being the difference between the Issue Price and the Anchor Investor Issue Price, as indicated in the revised CAN within the pay-in date referred to in the revised CAN. Thereafter, the Allotment Advice will be issued to such Anchor Investors.
- (d) **In the event the Issue Price is lower than the Anchor Investor Issue Price:** Anchor Investors who have been Allotted Equity Shares will directly receive Allotment Advice.

## **7.5 BASIS OF ALLOTMENT FOR QIBs (OTHER THAN ANCHOR INVESTORS), NIIs AND RESERVED CATEGORY IN CASE OF OVER-SUBSCRIBED ISSUE**

In the event of the Issue being over-subscribed, the Issuer may finalise the Basis of Allotment in consultation with the Designated Stock Exchange in accordance with the SEBI ICDR Regulations.

The allocation may be made in marketable lots, on a proportionate basis as explained below:

- (a) Bidders may be categorized according to the number of Equity Shares applied for;
- (b) The total number of Equity Shares to be Allotted to each category as a whole may be arrived at on a proportionate basis, which is the total number of Equity Shares applied for in that category (number of Bidders in the category multiplied by the number of Equity Shares applied for) multiplied by the inverse of the over-subscription ratio;
- (c) The number of Equity Shares to be Allotted to the successful Bidders may be arrived at on a proportionate basis, which is total number of Equity Shares applied for by each Bidder in that category multiplied by the inverse of the over-subscription ratio;
- (d) In all Bids where the proportionate Allotment is less than the minimum Bid Lot decided per Bidder, the Allotment may be made as follows: the successful Bidders out of the total Bidders for a category may be determined by a draw of lots in a manner such that the total number of Equity Shares Allotted in that category is equal to the number of Equity Shares calculated in accordance with (b) above; and each successful Bidder may be Allotted a minimum of such Equity Shares equal to the minimum Bid Lot finalised by the Issuer;
- (e) If the proportionate allotment of shares to a bidder is a number which is more than the minimum bid lot but which is not a multiple of lot size the shares to be allotted to the bidder shall be rounded off to the next multiple of bid lot in case the proportionate shares available is 50 percent or more of minimum bid lot and the same shall be rounded off to previous multiple of bid lot if the proportionate shares available is less than 50 percent of bid lot

- (f) If the Equity Shares allocated on a proportionate basis to any category are more than the Equity Shares Allotted to the Bidders in that category, the remaining Equity Shares available for allotment may be first adjusted against any other category, where the Allotted Equity Shares are not sufficient for proportionate Allotment to the successful Bidders in that category. The balance Equity Shares, if any, remaining after such adjustment may be added to the category comprising Bidders applying for minimum number of Equity Shares.

## 7.6 DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

- (a) **Designated Date:** On the Designated Date, the Escrow Bank shall transfer the funds represented by allocation of Equity Shares to Anchor Investors (if applicable) from the Escrow Accounts, as per the terms of the Cash Escrow Agreement, into the Public Issue Account with the Bankers to the Issue. The balance amount after transfer to the Public Issue Account shall be transferred to the Refund Account. Payments of refund to the bidders applying in the Anchor Investor Portion shall be made from the Refund Account as per the terms of the Cash Escrow Agreement and the RHP. On the Designated Date, the Registrar to the Issue shall instruct the SCSBs or the Sponsor Bank, as applicable, to transfer funds represented by allocation of Equity Shares from ASBA Accounts into the Public Issue Account.
- (b) **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary resolutions and undertake corporate actions to facilitate the Allotment and credit of Equity Shares to successful Bidders/Applicants. Bidders/Applicants **are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.**

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Bidders/Applicants who have been Allotted Equity Shares in the Issue.

- (c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- (d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) credit of shares to the successful Bidders/Applicants Depository Account will be completed within five Working Days of the Bid/ Issue Closing Date.

## SECTION 8: INTEREST AND REFUNDS

### 8.1 COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Issuer may ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchange(s) are taken within six Working Days of the Bid/ Issue Closing Date.

### 8.2 GROUNDS FOR REFUND

### 8.3 NON-RECEIPT OF LISTING PERMISSION

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchange(s) from where such permission is sought are disclosed in RHP/Prospectus. The Designated Stock Exchange will be disclosed in the RHP/Prospectus with which the Basis of Allotment may be finalised.

If the Issuer fails to make application to the Stock Exchange(s) and obtain permission for listing of the Equity Shares, in accordance with the provisions of Section 40 of the Companies Act, 2013, the Issuer may be punishable with a fine which shall not be less than ₹ 5 lakhs but which may extend to ₹ 50 lakhs and every officer of the Issuer who is in default shall be punishable with imprisonment for a term which may extend to one year or with fine which shall not be less than ₹ 50,000 but which may extend to ₹ 3 lakhs, or with both.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith take steps to refund, without interest, all moneys received from the Bidders/Applicants in pursuance of the RHP/Prospectus.

If such money is not refunded to Bidders within the prescribed time after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of such period, be liable to repay the money, with interest at such rate, as disclosed in the RHP/Prospectus.

### **8.3.1 NON-FULFILLMENT OF THE OBLIGATIONS BY THE UNDERWRITERS**

The Issue is not restricted to any minimum subscription and is 100% underwritten. If the Issuer does not receive subscription of 100% of the Issue, including devolvement to the Underwriters, as applicable, the Issuer may forthwith, take steps to unblock the entire subscription amount received within six Working Days of the Bid/ Issue Closing Date and repay, without interest, all moneys received from Anchor Investors. This is further subject to the compliance with Rule 19(2)(b) of the SCRR.

If there is a delay beyond the prescribed time after the Issuer becomes liable to pay or unblock the amount received from Bidders, then the Issuer and every director of the Issuer who is an officer in default may on and from expiry of prescribed time period under applicable laws, be jointly and severally liable to repay the money, with interest at the rate of 15% per annum in accordance with the Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended.

### **8.3.2 MINIMUM NUMBER OF ALLOTTEES**

The Issuer may ensure that the number of prospective Allottees to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be refunded forthwith.

### **8.3.3 In Case of Issues Made Under Compulsory Book Building**

In case an Issuer not eligible under Regulation 6(1) of the SEBI ICDR Regulations, 2018 comes for an Issue under Regulation 6(2) of SEBI ICDR Regulations, 2018 but fails to Allot at least 75% of the Net Issue to QIBs, in such case full subscription money is to be refunded.

## **8.4 MODE OF REFUND**

1. **In case of ASBA Bids:** Within Four Working Days of the Bid/ Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs or in case of Bids by RIBs applying through the UPI mechanism to the Sponsor Bank, to revoke the mandate and for unblocking the amount for unsuccessful Bids or for any excess amount blocked on Bidding.
2. **In case of Anchor Investors:** Within Four Working Days of the Bid/ Issue Closing Date, the Registrar to the Issue may dispatch the refund orders for all amounts payable to unsuccessful Anchor Investors.
3. In case of Anchor Investors, the Registrar to the Issue may obtain from the depositories the Bidders' bank account details, including the MICR code, on the basis of the DP ID, Client ID and PAN provided by the Anchor Investors in their Bid cum Application Forms for refunds. Accordingly, Anchor Investors are advised to immediately update their details as appearing on the records of their depositories. Failure to do so may result in delays in dispatch of refund orders or refunds through electronic transfer of funds, as applicable, and any such delay may be at the Anchor Investors' sole risk and neither the Issuer, the Registrar to the Issue, the Escrow Collection Banks, or the Syndicate, may be liable to compensate the Anchor Investors for any losses caused to them due to any such delay, or liable to pay any interest for such delay. Please note that refunds shall be credited only to the bank account from which the Bid Amount was remitted to the Escrow Bank.
4. In the case of Bids from Eligible NRI Bidders and FPIs, refunds, if any, may generally be payable in Indian Rupees only and net of bank charges and/or commission. If so desired, such payments in Indian Rupees may be converted into U.S. Dollars or any other freely convertible currency as may be permitted by the RBI at the rate of exchange prevailing at the time of remittance and may be dispatched by registered post. The Company may not be responsible for loss, if any, incurred by the Bidder/Applicant on account of conversion of foreign currency.

### **8.4.1 Electronic mode of making refunds for Anchor Investors**

The payment of refund, if any, may be done through various electronic modes as mentioned below:

- i. **NACH**—National Automated Clearing House is a consolidated system of ECS. Payment of refunds would be done through NACH for Anchor Investors having an account at any of the centres specified by the RBI where such facility has been made available. This would be subject to availability of complete bank account details including Magnetic Ink Character Recognition (MICR) code wherever applicable from the depository. The payment of refunds through NACH is mandatory for Anchor Investors having a bank account at any of the centres where NACH facility has been made available by the RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where the applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS;
- ii. **NEFT**—Payment of refund may be undertaken through NEFT wherever the branch of the Anchor Investors' bank is NEFT enabled and has been assigned the Indian Financial System Code ("IFSC"), which can be linked to the MICR of that particular branch. The IFSC may be obtained from the website of RBI as at a date prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Anchor Investors have registered their nine-digit MICR number and their bank account number while opening and operating the demat account, the same may be duly mapped with the IFSC of that particular bank branch and the payment of refund may be made to the Anchor Investors through this method. In the event NEFT is not operationally feasible, the payment of refunds may be made through any one of the other modes as discussed in this section;
- iii. **Direct Credit**—Anchor Investors having their bank account with the Refund Banker may be eligible to receive refunds, if any, through direct credit to such bank account; and
- iv. **RTGS**—Anchor Investors having a bank account with a bank branch which is RTGS enabled as per the information available on the website of RBI and whose refund amount exceeds ₹ 0.2 million, shall be eligible to receive refund through RTGS, provided the Demographic Details downloaded from the Depositories contain the nine-digit MICR code of the Anchor Investor's bank which can be mapped with the RBI data to obtain the corresponding IFSC. Charges, if any, levied by the Anchor Escrow Bank for the same would be borne by our Company. Charges, if any, levied by the Anchor Investor's bank receiving the credit would be borne by the Anchor Investor;

Please note that refunds through the above-mentioned modes shall be credited only to the bank account from which the Bid Amount was remitted to the Escrow Bank.

For details of levy of charges, if any, for any of the above methods, Bank charges, if any, for cashing such cheques, pay orders or demand drafts at other centres etc. Bidders/Applicants may refer to RHP/Prospectus.

## 8.5 INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND

The Issuer may pay interest at the rate of 15% per annum if refund orders, as applicable, are not dispatched or if, in a case where the refund or portion thereof is made in electronic manner, the refund instructions have not been given to the clearing system in the disclosed manner and/or demat credits are not made to Bidders/Applicants or instructions for unblocking of funds in the ASBA Account are not dispatched within the four Working Days of the Bid/ Issue Closing Date.

The Issuer may pay interest at 15% per annum for any delay beyond eighth (8) days from the Bid/ Issue Closing Date, if allotment is not made.

## SECTION 9: GLOSSARY AND ABBREVIATIONS

*Unless the context otherwise indicates or implies, certain definitions and abbreviations used in this document may have the meaning as provided below. References to any legislation, act or regulation may be to such legislation, act or regulation as amended from time to time. In case of inconsistency in the description of a term mentioned herein below and the description ascribed to such term in the Red Herring Prospectus/Prospectus, the description as ascribed to such term in the Red Herring Prospectus/ Prospectus shall prevail.*

| Term  | Description   |
|---|---|
| Allotment/Allot/ Allotted   | The allotment of Equity Shares pursuant to the Issue to successful Bidders/Applicants   |
| Allotment Advice  | Note or advice or intimation of Allotment sent to the Bidders/Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchange   |
| Allottee  | A Bidder/Applicant to whom the Equity Shares are Allotted   |
| Anchor Escrow Account   | Account opened with the Anchor Collection Bank and in whose favour the Anchor Investors may transfer money through NEFT/RTGS/direct credit in respect of the Bid Amount when submitting a Bid.  |
| Anchor Escrow Bank  | Refer to definition of Banker(s) to the Issue   |
| Anchor Investor   | A Qualified Institutional Buyer, applying under the Anchor Investor Portion in accordance with the requirements specified in SEBI ICDR Regulations and the Red Herring Prospectus   |
| Anchor Investor Allocation Notice                                 | Notice or intimation of Allocation of Equity Shares sent to Anchor Investors who have been allocated Equity Shares, and includes any device, intimation or notice sent to Anchor Investors in the event that the Issue Price is higher than the Anchor Investor Allocation Price.   |
| Anchor Investor Portion   | Up to 60% of the QIB Category which may be allocated by the Issuer in consultation with the BRLMs, to Anchor Investors on a discretionary basis. One-third of the Anchor Investor Portion is reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to Anchor Investors  |
| Application Form  | The form in terms of which the Applicant should make an application for Allotment in case of Issues other than Book Built Issues, includes Fixed Price Issue  |
| Application Supported by Blocked Amount /ASBA                     | An application, whether physical or electronic, used by Bidders/Applicants, other than Anchor Investors, to make a Bid and authorising an SCSB to block the Bid Amount in the specified bank account maintained with such SCSB and will include amounts blocked by RIBs using the UPI mechanism   |
| ASBA Account  | Account maintained with an SCSB which may be blocked by such SCSB or the account of the RIB Bidder blocked upon acceptance of UPI Mandate Request by RIBs using the UPI Mechanism to the extent of the Bid Amount of the Bidder/Applicant   |
| Banker(s) to the Issue / Anchor Escrow Bank(s)/ Collecting Banker | The banks which are clearing members and registered with SEBI as Banker to the Issue with whom the Anchor Escrow Accounts for Anchor Investors may be opened, and as disclosed in the RHP/Prospectus and Bid cum Application Form of the Issuer   |
| Basis of Allotment  | The basis on which the Equity Shares may be Allotted to successful Bidders/Applicants under the Issue   |
| Bid   | An indication to make an Issue during the Bid/ Issue Period by a prospective Bidder pursuant to submission of Bid cum Application Form or during the Anchor Investor Bid/ Issue Date by the Anchor Investors, to subscribe for or purchase the Equity Shares of the Issuer at a price within the Price Band, including all revisions and modifications thereto. In case of issues undertaken through the fixed price process, all references to a Bid should be construed to mean an application. |
| Bid Amount  | The highest value of the optional Bids indicated in the Bid cum Application Form and payable by the Bidder/Applicant upon submission of the Bid (except for Anchor Investors), less discounts (if applicable). In case of issues undertaken through the fixed price process, all references to the Bid Amount should be construed to mean the Application Amount  |
| Bid/ Issue Closing Date   | Except in the case of Anchor Investors (if applicable), the date after which the Designated Intermediaries may not accept any Bids for the Issue, which may be notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants/Bidders may refer to the RHP/Prospectus for the Bid/ Issue Closing Date   |
| Bid/Issue Opening Date  | The date on which the Designated Intermediaries may start accepting Bids for the Issue, which may be the date notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants/Bidders may refer to the RHP/Prospectus for the Bid/ Issue Opening Date  |

| Term   | Description   |
|--|---|
| Bid/Issue Period   | Except in the case of Anchor Investors (if applicable), the period between the Bid/ Issue Opening Date and the Bid/ Issue Closing Date inclusive of both days and during which prospective Bidders/Applicants (other than Anchor Investors) can submit their Bids, inclusive of any revisions thereof. The Issuer may consider closing the Bid/ Issue Period for QIBs one working day prior to the Bid/ Issue Closing Date in accordance with the SEBI ICDR Regulations. Applicants/Bidders may refer to the RHP/Prospectus for the Bid/ Issue Period |
| Bid cum Application Form   | An application form, whether physical or electronic, used by Bidders, other than Anchor Investors, to make a Bid and which will be considered as the application for Allotment in terms of the Red Herring Prospectus and the Prospectus  |
| Bidder/Applicant   | Any prospective investor who makes a Bid/Application pursuant to the terms of the RHP/Prospectus and the Bid cum Application Form. In case of Issues undertaken through the fixed price process, all references to a Bidder/Applicant should be construed to mean a Bidder/Applicant  |
| Book Built Process/Book Building Process/Book Building Method            | The book building process as provided under SEBI ICDR Regulations, in terms of which the Issue is being made  |
| Book Running Lead Manager(s)/ BRLM(s)/ Lead Manager(s)/ Lead Manager/ LM | The Book Running Lead Manager to the Issue as disclosed in the RHP/Prospectus and the Bid cum Application Form of the Issuer. In case of issues undertaken through the fixed price process, all references to the Book Running Lead Manager should be construed to mean the Book Running Lead Manager or BRLM   |
| Broker Centres   | Broker centres notified by the Stock Exchange(s), where Bidders/Applicants can submit the Bid cum Application Forms to a Registered Broker. The details of such broker centres, along with the names and contact details of the Registered Brokers are available on the websites of the Stock Exchange(s)   |
| Business Day   | Monday to Saturday (except 2 <sup>nd</sup> and 4 <sup>th</sup> Saturday of a month and public holidays)   |
| CAN/Confirmation of Allotment Note                                       | The note or advice or intimation sent to each successful Bidder/Applicant indicating the Equity Shares which may be Allotted, after approval of Basis of Allotment by the Designated Stock Exchange   |
| Cap Price  | The higher end of the Price Band, above which the Issue Price and the Anchor Investor Issue Price may not be finalised and above which no Bids may be accepted  |
| Cash Escrow Agreement  | Agreement to be entered into among the Issuer, the Registrar to the Issue, the BRLMs, the Anchor Escrow Bank and the Refund Bank(s) for collection of the Bid Amounts from Anchor Investors and where applicable, remitting refunds of the amounts collected to the Anchor Investors on the terms and conditions thereof  |
| Client ID  | Client Identification Number maintained with one of the Depositories in relation to demat account   |
| Collecting Depository Participant or CDPs                                | A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Bids at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI   |
| Controlling Branches of the SCSBs  | Such branches of the SCSBs which coordinate with the Book Running Lead Manager, the Registrar to the Issue and the Stock Exchange and a list of which is available at <a href="http://www.sebi.gov.in">www.sebi.gov.in</a> or at such other website as may be prescribed by SEBI from time to time  |
| Collecting Registrar and Share Transfer Agents or CRTAs                  | Registrar and share transfer agents registered with SEBI and eligible to procure Bids at the Designated RTA Locations in terms of the Circular on Streamlining of Public Issues.  |
| Cut-off Price  | Issue Price, finalised by the Issuer in consultation with the BRLMs, which can be any Price within the Price Band (inclusive of the floor price and cap price). Only RIBs, Retail Individual Shareholders and employees are entitled to Bid at the Cut-off Price. No other category of Bidders/Applicants are entitled to Bid at the Cut-off Price  |
| DP   | Depository Participant  |
| DP ID  | Depository Participant's Identification Number  |
| Depositories   | National Securities Depository Limited and Central Depository Services (India) Limited  |
| Demographic Details  | Details of the Bidders/Applicants including the Bidder/Applicant's address, name of the Applicant's father/husband, investor status, occupation and bank account details  |
| Designated Branches  | Such branches of the SCSBs which may collect the Bid cum Application Forms used by  |



| Term   | Description  |
|--|--|
|  | Bidders/Applicants (excluding Anchor Investors) and a list of which is available on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>  |
| Designated CDP Locations                                   | Such locations of the CDPs where Bidders can submit the Bid cum Application Forms to Collecting Depository Participants.<br><br>The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Bid cum Application Forms are available on the respective websites of the Stock Exchanges ( <a href="http://www.bseindia.com">www.bseindia.com</a> and <a href="http://www.nseindia.com">www.nseindia.com</a> )  |
| Designated Date  | The date on which funds are transferred by the Anchor Escrow Bank from the Anchor Escrow Account and the amounts blocked by the SCSBs are transferred from the ASBA Accounts, as the case may be, to the Public Issue Account or the Refund Account, as appropriate, after the Prospectus is filed with the RoC, following which the board of directors may Allot Equity Shares to successful Bidders/Applicants in the Fresh Issue may give delivery instructions for the transfer of the Equity Shares constituting the Issue for Sale |
| Designated Intermediaries / Collecting Agent               | Syndicate Members, sub-syndicate/Agents, SCSBs, Registered Brokers, Brokers, the CDPs and CRTAs, who are authorized to collect Bid cum Application Forms from the Bidders, in relation to the Issue.   |
| Designated RTA Locations                                   | Such locations of the CRTAs where Bidders can submit the Bid cum Application Formsto CRTAs.<br><br>The details of such Designated RTA Locations, along with names and contact details of the CRTAs eligible to accept Bid cum Application Forms are available on the respective websites of the Stock Exchanges ( <a href="http://www.bseindia.com">www.bseindia.com</a> and <a href="http://www.nseindia.com">www.nseindia.com</a> )  |
| Designated StockExchange                                   | The designated stock exchange as disclosed in the RHP/Prospectus of the Issuer   |
| Discount   | Discount to the Issue Price that may be provided to Bidders/Applicants in accordance with the SEBI ICDR Regulations.   |
| Draft Prospectus   | The draft prospectus filed with SEBI/Stock Exchange in case of Fixed Price Issues and which may mention a price or a Price Band  |
| Draft Red Herring Prospectus/ DRHP                         | Draft Red Herring Prospectus filed with SEBI/Stock Exchange in case of Book Built Issue  |
| Eligible NRI   | NRIs from jurisdictions outside India where it is not unlawful to make an Issue or invitation under the Issue and in relation to whom the Red Herring Prospectus constitutes an invitation to subscribe to the Equity Shares Issued herein   |
| Eligible QFIs  | QFIs from such jurisdictions outside India where it is not unlawful to make an or invitation under the Issue and in relation to whom the Red Herring Prospectus constitutes an invitation to purchase the Equity Shares Issued thereby and who have opened DEMAT accounts with SEBI registered qualified depository participants.  |
| Employees/Eligible Employees                               | Employees of an Issuer as defined under SEBI ICDR Regulations and including, in case of a new company, persons in the permanent and full-time employment of the promoting companies excluding the promoters and immediate relatives of the promoters. For further details, Bidder/Applicant may refer to the RHP/Prospectus  |
| Employees Reserved Portion                                 | Equity shares reserved for the Eligible Employees Equity Shares of the Issuer  |
| FCNR Account   | Foreign Currency Non-Resident Account  |
| First Bidder/Applicant                                     | the Bidder/Applicant whose name appears first in the Bid cum Application Form or Revision Form   |
| Fixed Price Issue /Fixed Price Process/ Fixed Price Method | The Fixed Price process as provided under SEBI ICDR Regulations, in terms of which the Issue is being made   |
| FII/Foreign Institutional Investors                        | Foreign Institutional Investor (as defined under SEBI (Foreign Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable laws in India   |
| Floor Price  | The lower end of the Price Band, at or above which the Issue Price and the Anchor Investor Issue Price may be finalised and below which no Bids may be accepted, subject to any revision thereto   |

| Term                                       | Description   |
|--|---|
| FPIs                                       | Foreign Portfolio Investors as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014   |
| FPO  | Further public offering   |
| Foreign Venture Capital Investors or FVCIs | Foreign Venture Capital Investors as defined and registered with SEBI under the SEBI (Foreign Venture Capital Investors) Regulations, 2000  |
| IPO  | Initial public offering   |
| Issuer/Company                             | The Issuer proposing the initial public offering/further public offering as applicable  |
| Issue Price                                | The final price, less discount (if applicable) at which the Equity Shares may be Allotted to Bidders other than Anchor Investors, in terms of the Prospectus. Equity Shares will be Allotted to Anchor Investors at the Anchor Investor Issue Price. The Issue Price may be decided by the Issuer in consultation with the BRLM(s)  |
| Market Maker                               | Market Maker appointed by our Company from time to time who has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for any other period as may be notified by SEBI from time to time   |
| Maximum RIB Allottees                      | The maximum number of RIBs who can be Allotted the minimum Bid Lot. This is computed by dividing the total number of Equity Shares available for Allotment to RIBs by the minimum Bid Lot.  |
| MICR                                       | Magnetic Ink Character Recognition – nine-digit code as appearing on a cheque leaf  |
| Mutual Fund                                | A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996 Mutual Funds Portion 5% of the QIB Category (excluding the Anchor Investor Portion) available for allocation to Mutual Funds only, being such number of equity shares as disclosed in the RHP/Prospectus and Bid cum Application Form  |
| NACH                                       | National Automated Clearing House, which is a consolidated system of ECS. Payment of refund would be done through NACH for Applicants having an account at one of the centres specified by the RBI, where such facility has been made available. This would be subject to availability of complete bank account details including Magnetic Ink Character Recognition (MICR) code wherever applicable from the depository. The payment of refund through NACH is mandatory for Applicants having a bank account at any of the centres where NACH facility has been made available by the RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS |
| NEFT                                       | National Electronic Fund Transfer   |
| NRE Account                                | Non-Resident External Account   |
| NRI  | NRIs from such jurisdictions outside India where it is not unlawful to make an Issue or invitation under the Issue and in relation to whom the RHP/Prospectus constitutes an invitation to subscribe to or purchase the Equity Shares   |
| NRO Account                                | Non-Resident Ordinary Account   |
| Net Issue                                  | The Issue less market maker reservation portion and other reserved portion  |
| Non-Institutional Investors or NIIs        | All Bidders/Applicants including FPIs which are Category III foreign portfolio investors, that are not QIBs or RIBs and who have Bid for Equity Shares for an amount of more than ₹ 200,000 (but not including NRIs other than Eligible NRIs)   |
| Non-Institutional Investor Category        | The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the RHP/Prospectus and the Bid cum Application Form   |
| Non-Resident                               | A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs and FVCIs registered with SEBI  |
| OCB/Overseas Corporate Body                | A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under FEMA  |
| Issue                                      | Public Issue of Equity Shares of the Issuer including the Issue for Sale, if applicable   |
| Other Investors                            | Investors other than RIBs in a Fixed Price Issue. These include individual applicants other than Retail Individual Bidders and other investors including corporate bodies or  |

| Term   | Description   |
|--|---|
|  | institutions irrespective of the number of specified securities applied for   |
| PAN  | Permanent Account Number allotted under the Income Tax Act, 1961  |
| Price Band                                   | Price Band with a minimum price, being the Floor Price and the maximum price, being the Cap Price and includes revisions thereof. The Price Band and the minimum Bid lot size for the Issue may be decided by the Issuer in consultation with the Book Running Lead Manager(s) and advertised, at least two working days in case of an IPO and one working day in case of FPO, prior to the Bid/ Issue Opening Date, in English national daily, Hindi national daily and regional language at the place where the registered office of the Issuer is situated, newspaper each with wide circulation |
| Pricing Date                                 | The date on which the Issuer in consultation with the BRLM(s), finalise the Issue Price   |
| Prospectus                                   | The prospectus to be filed with the RoC in accordance with Section 26 of the Companies Act, 2013 after the Pricing Date, containing the Issue Price, the size of the Issue and certain other information  |
| Public Issue Account                         | An account opened with the Banker to the Issue to receive monies from the Anchor Escrow Account and from the ASBA Accounts on the Designated Date   |
| QIB Category                                 | The portion of the Issue being such number of Equity Shares to be Allotted to QIBs on a proportionate basis   |
| Qualified Institutional Buyers or QIBs       | As defined under SEBI ICDR Regulations  |
| RTGS   | Real Time Gross Settlement  |
| Red Herring Prospectus/ RHP                  | The red herring prospectus issued in accordance with Section 32 of the Companies Act, 2013, which does not have complete particulars of the price at which the Equity Shares are Issued and the size of the Issue. The RHP may be filed with the RoC at least three days before the Bid/ Issue Opening Date and may become a Prospectus upon filing with the RoC after the Pricing Date. In case of Issue's undertaken through the fixed price process, all references to the RHP should be construed to mean the Prospectus  |
| Refund Account(s)                            | The account opened with Refund Bank(s), from which refunds to Anchor Investors, if any, of the whole or part of the Bid Amount may be made  |
| Refund Bank(s)                               | Refund bank(s) as disclosed in the RHP/Prospectus and Bid cum Application Form of the Issuer  |
| Refunds through electronic transfer of funds | Refunds through Direct Credit, NEFT, RTGS or ASBA, as applicable  |
| Registered Broker                            | Stock Brokers registered with the Stock Exchange(s) having nationwide terminals, other than the members of the Syndicate  |
| Registrar to the Issue /RTO                  | The Registrar to the Issue as disclosed in the RHP/Prospectus and Bid cum Application Form  |
| Reserved Category/ Categories                | Categories of persons eligible for making application/Bidding under reservation portion   |
| Reservation Portion                          | The portion of the Issue reserved for such category of eligible Bidders/Applicants as provided under the SEBI ICDR Regulations  |
| Retail Individual Investors/ RIBs            | Investors who apply or bids for a value of not more than ₹200,000 (including HUFs applying through their karta and eligible NRIs and does not include NRIs other than Eligible NRIs   |
| Retail Individual Shareholders               | Shareholders of a listed Issuer who applies or bids for a value of not more than ₹ 200,000.   |
| Retail Category                              | The portion of the Issue being such number of Equity Shares available for allocation to RIBs which shall not be less than the minimum Bid Lot, subject to availability in RIB category and the remaining shares to be Allotted on proportionate basis.  |
| Revision Form                                | The form used by the Bidders in an Issue through Book Building Process to modify the quantity of Equity Shares and/or bid price indicated therein in any of their Bid cum Application Forms or any previous Revision Form(s)  |
| RoC  | The Registrar of Companies  |
| SEBI   | The Securities and Exchange Board of India constituted under the Securities and Exchange Board of India Act, 1992   |
| SEBI ICDR Regulations                        | The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended   |

| Term  | Description  |
|---|--|
| Self-Certified Syndicate Bank(s) or SCSB(s) | The banks registered with the SEBI which Issues the facility of ASBA and the list of which is available on the website of the <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>  |
| Specified Locations                         | Bidding centres where the Syndicate shall accept Bid cum Application Forms, a list of which is included in the Bid cum Application Form  |
| Sponsor Bank                                | The Banker to the Issue registered with SEBI which is appointed by the Issuer to act as a conduit between the Stock Exchange(s) and the National Payments Corporation of India in order to push the mandate collect requests and / or payment instructions of the RIBs into the UPI  |
| Stock Exchange(s)/SE(s)                     | The stock exchange(s) as disclosed in the RHP/Prospectus of the Issuer where the Equity Shares Allotted pursuant to the Issue are proposed to be listed  |
| Syndicate                                   | The BRLM(s) and the Syndicate Member   |
| Syndicate Agreement                         | The agreement to be entered into among the Issuer, and the Syndicate in relation to collection of Bid cum Application Forms by Syndicate Members   |
| Syndicate Member(s)                         | The Syndicate Member(s) as disclosed in the RHP/Prospectus   |
| Underwriters                                | The Book Running Lead Manager(s) and the Syndicate Member(s)   |
| Underwriting Agreement                      | The agreement amongst the Issuer, and the Underwriters to be entered into on or after the Pricing Date   |
| UPI ID                                      | ID created on Unified Payment Interface (UPI) for single-window mobile payment system developed by the National Payments Corporation of India (NPCI).  |
| UPI Mandate Request                         | A request (intimating the RIB by way of a notification on the UPI application and by way of a SMS directing the RIB to such UPI application) to the RIB initiated by the Sponsor Bank to authorise blocking of funds on the UPI application equivalent to Bid Amount and subsequent debit of funds in case of Allotment  |
| UPI PIN                                     | Password to authenticate UPI transaction   |
| Working Day                                 | All days on which commercial banks in Mumbai are open for business. In respect of announcement of Price Band and Bid/ Issue Period, Working Day shall mean all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business. In respect of the time period between the Bid/ Issue Closing Date and the listing of the Equity Shares on the Stock Exchange(s), Working Day shall mean all trading days of the Stock Exchange(s), excluding Sundays and bank holidays, as per circulars issued by SEBI. |